



A blown seal. A simple hydraulic leak. And without warning, you could be at risk for costly fines and environmental damages. Clarion Green helps to reduce those risks. Our full line of environmental lubricants is non-toxic, inherently biodegradable and passes the stringent U.S. Coast Guard static sheen test. Plus, they're engineered to provide uncompromised performance and anti-wear protection in even the harshest conditions. 40 years of processing experience. A rock-solid supply chain. Clarion Green delivers the security your fleet demands.



To learn how the full line of Clarion Lubricants can provide superior performance and protection, contact info@clarionlubricants.com or visit clarionlubricants.com



#### Power to propel both vessels and business.

Since 1902, commercial mariners around the world have relied on Scania engines to power their fishing boats, patrol boats, tug boats and ferries. No matter the application, Scania marine engines have earned a reputation for their robust performance, legendary durability and outstanding fuel economy.

Read more at www.scaniausa.com



with ratings from 300 to 800 hp



Scania U.S.A., Inc. • San Antonio, TX • Phone 210.403.0007 • Fax 210.403.0211 E-mail: contact@scaniausainc.com • Web site: www.scaniausa.com

#### DISTRIBUTORS

**Northeast/Great Lakes** Mack Boring & Parts Co. 908-964-0700

Northwest Cascade Engine Center 206-764-3850

Southeast/Gulf Coast Certified Diesel 954-583-4465

Southwest Boatswain's Locker 949-642-6800

Central/Eastern Canada ADF Diesel 800-517-1489







#### TechFile

## 8 Torque Measurement Real-Time

TorqueTrak 10K gives live torque readings

#### **Insights**

## 10 Rick Biben, Gibbs & Cox

By Raina Clark
Storied company, promising future

#### **Great Boats of 2010**

#### **24** Great Boats of 2010

Eastern Shipbuilding Group Three Forty Three

Adrenalin Marine Ltd.
BRatt

Todd Pacific Shipyards Corp. Chetzemoka

All American Marine Eco-Friendly Ferries

Alaska Ship & Drydock, Inc. MV Susitna

> St Johns Ship Building Inc. MV Bahamas Express

Miracle Marine V-8 Jet Boat

Metal Craft Marine
CBRNE FireStorm 70

Chesapeake Shipbuilding Independence

Kvichak Marine

Aquila, Draco & Orion

Brunswick Commercial & Govt. 370 Justice

Bollinger 234 Class Vessel

North River Boats 35' Hybrid RAIV

> Northwind Marine Hercules Class

Moose Boats
Moose M2-35

 $\begin{tabular}{ll} Hovertrans \\ New Hoverbarge Range \\ \end{tabular}$ 



## What broadband at sea was meant to be - TracPhone V7.

Dramatically cut your airtime costs and improve your ship's operations with KVH's mini-VSAT Broadbandthe most affordable service for broadband Internet, e-mail, and telephone!





**Awarded** 





#### Fast, low-cost Internet at sea -

Rely on broadband Internet with speeds as fast as 2 Mbps down and 512 Kbps up while saving 85% or more vs. other solutions.



#### Crystal-clear telephone calls -

Make calls whenever and wherever you want using either of the two lines of integrated voice service optimized for maritime customers or KVH's crew calling solution.



#### Easy to install and setup -

ViaSat's exclusive ArcLight® spread spectrum technology enables a small 24" antenna with dramatically superior performance, easy installation and activation in as little as 1 day!



#### Seamless global coverage -

mini-VSAT Broadband is a rapidly expanding Ku-band global network with totally automatic satellite switching and seamless roaming between regions.

Find out how KVH TracPhone V7 can change your business at: www.kvh.com/marinenews

"We were particularly impressed with the TracPhone V7's small size and affordable airtime. We are excited to have a new solution for day-today shipboard satellite communications that is both affordable and easy to install alongside our existing Inmarsat and GSM systems. This helps to keep our business operations efficient, and allows the crew to use the services to stay in touch with their loved ones. This is especially important, because in our industry retaining quality crew and officers is essential."

antenna and a fully integrated control unit and modem.

- Runar Gaarder, ICT Manager for Mowinckel Ship Management







#### MarineNews

ISSN#1087-3864 USPS#013-952 Florida: 215 NW 3rd St., Boynton Beach, FL 33435 tel: (561) 732-4368: fax: (561) 732-6984 New York: 118 E. 25th St., New York, NY 10010 tel: (212) 477-6700; fax: (212) 254-6271 www.marinelink.com

#### **PUBLISHER**

John C. O'Malley • jomalley@marinelink.com

#### Associate Publisher & Editor

Greg Trauthwein • trauthwein@marinelink.com

#### **Managing Editor**

Raina Clark • rainaclark@marinelink.com

#### **Contributing Writers**

Lawrence R. DeMarcay, III • Frederick B. Goldsmith • Matt Gresham • Randy O'Neill • Jim Shirley • Ken Wells

#### **PRODUCTION**

**Production Manager Production Assistant**  Irina Tabakina • tabakina@marinelink.com Amanda O'Malley • aomalley@marinelink.com

#### Vice President, Sales & Marketing

Rob Howard • howard@marinelink.com

Sales & Event Coordinator **Classified Sales Manager** 

Sales Administration & Office Manager Rhoda Morgan • morgan@marinelink.com Michelle Howard • mhoward@marinelink.com Dale Barnett • barnett@marinelink.com tel: 212-477-6700

#### **Advertising Sales Managers**

National Sales Manager Jack Bond • bond@marinelink.com Tel: 561-732-1659 Fax: 561-732-8063

Lucia Annunziata • annunziata@marinelink.com Tel: 212-477-6700 Fax: 212-254-6271

Terry Breese • breese@marinelink.com Tel: 561-732-1185 Fax: 561-732-8414

Tel: 561-732-0312 Fax: 561-732-9670

Tristan McDermott • mcdermott@marinelink.com Dawn Trauthwein • dtrauthwein@marinelink.com Tel: 631-472-2715 Fax: 631-868-3575

> Mike Kozlowski • kozlowski@marinelink.com Tel: 561-733-2477 Fax: 561-732-9670

#### **Managing Director, Intl. Sales**

Tony Stein • tony.r.stein@btinternet.com Tel/Fax: +44-1506-822240

Uwe Riemeyer • riemeyer@intermediapartners.de Tel: +49 202 27169 0 Fax: +49 202 27169 20

#### CORPORATE STAFF

**Manager, Accounting Services Manager, Public Relations** Manager, Marketing Manager, Info Tech Services

Rhoda Morgan • morgan@marinelink.com Mark O'Malley • momalley@marinelink.com Jocelyn Redfern • iredfern@marinelink.com Vladimir Bibik • bibik@marinelink.com

#### CIRCULATION

**Circulation Manager** 

Kathleen Hickey • mncirc@marinelink.com

#### TO SUBSCRIBE:

Subscriptions to *Marine News* (12 issues per year) for one year are available for \$39.00; Two years (24 issues) for \$54.00. Send your check payable to:

> MarineNews, 118 E. 25th St., New York, NY 10010. For more information call Rhoda Morgan at: (212) 477-6700; fax: (212) 254-6271; morgan@marinelink.com

#### POSTMASTER Time Value Expedite



#### On the Cover

#### **Great Boats of 2010 24**

Pictured on this month's cover is the Fire Boat Three Forty-Three, built by Eastern Shipbuilding for the NY City Fire Department, named in honor of the 343 NYC Firefights lost in the terrorist attack of 9/11.



#### **Legal Perspectives**

## 14 The Zone of Uncertainty

By Lawrence R. DeMarcay, III

**Legal Perspectives** 

#### 18 The Bisso Doctrine

By Jim Shirley

**Finance** 

#### **Changes in Lease Reporting** 22

By Richard J. Paine, Sr.

36 **People & Company News** 

39 **Directory:** 

**Coatings/Corrosion Control** 

41 By the Numbers

40 **Products** 

43 Classified

48 Ad Index

MarineNews ISSN#1087-3864 is published monthly, 12 times a year by Maritime Activity Reports, Inc., 118 East 25th Street, New York, N. Y. 10160-1062. The publisher assumes no responsibility for any misprints or claims and actions taken by advertisers. The publisher reserves the right to refuse any advertising. Contents of this publication either in whole or in part may not be reproduced without the express permission of the publisher.

POSTMASTER: Send address changes to MarineNews, 118 East 25th Street, New York, N.Y. 10160-1062.

MarineNews is published monthly by Maritime Activity Reports Inc. Periodicals Postage paid at New York, NY and additional mailing offices.



## **Commercial Water Makers**

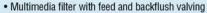
AER Supply Ltd, authorized distributor for Sea Recovery water makers, offers the High Seas Commercial Series

#### Tasman Sea™

229 to 875 Gallons Per Hour • 867 to 3312 Liters Per Hour

The Dependable Tasman Sea Series water maker ideally suits mid-range production requirements, such as small hotels, villas, oil platforms, mid-sized commercial vessels and small cruise ships.





- Patented Cycron pre-filtration
- · Stainless steel high-pressure pump, piping and valving
- · Corrosion proof fiberglass pressure vessels
- · System salinity controller





The rugged and versatile North Sea Series water maker is the top choice of the oil industry, and can also accommodate hotels and large cruise ships.

- · Dual multimedia filters with feed and backflush valving
- Patented Cyron pre-filtration
- · Stainless steel high-pressure pump, piping and valving
- High rejection/High flux R.O. membrane elements
- Product water flow meter
- · Solid state temp compensated fail-safe salinity meter

2301 NASA Parkway, Seabrook, TX 77586 USA • Toll Free: 1.800.767.7606 • Fax: 281.474.2714

## KEMEL ST-77 BIODEGRADABLE STERN TUBE LUBRICANT





READILY BIODEGRADABLE



PROTECT THE ENVIRONMENT WHILE PROTECTING YOUR VESSEL WITH KEMEL ST-77. THE ONE STERN TUBE LUBRICANT THAT DOES NOT LEAVE A SHEEN OR DISCOLOR THE WATER, WHILE BEING BIODEGRADABLE. CONTACT US FOR MORE INFORMATION, OR VISIT OUR WEBSITE AT WWW.KOBELCO-EAGLE.COM.

MEETS THE REQUIREMENTS OF THE EPA NATIONAL POLLUTANT DISCHARGE ELIMINATION SYSTEM VESSEL GENERAL PERMIT SECTION 1.2.2.9

DOES NOT LEAVE A SHEEN
DOES NOT DISCOLOR THE WATER
SAFE FOR WHITE METAL BEARINGS
WITH UP TO 10% WATER CONTENT
SAFE FOR MARINE LIFE



KOBELCO EAGLE MARINE INC. 366 FIFTH AVE. SUITE 712 NEW YORK, NY 10001 USA TEL: +1 212 967 5575

KEMI

EMAIL: HAWKINS@KOBELCO-EAGLE.COM WEB: WWW.KOBELCO-EAGLE.COM n this Great Boats 2010 edition of *MarineNews* we review a year of first in class, one of a kind and otherwise innovative commercial boats. Despite uncertain economic times, work boat companies and government agencies continue to upgrade their fleets with more powerful, efficient and environmentally sound vessels. Among the most unique is the BRAtt, a collaboration between tug operator trainer Ron Burchett and naval architects Robert Allan Ltd. I had the opportunity to go for a ride on this miniature tug on Lake Union while Burchett had his creation handy for the SNAME Annual Meeting & Expo and the Pacific Marine Expo in Seattle last November. Burchett explained how he plans to start his new training program using the BRAtt, his own son, and the young deckhand who was working



the boat while I was aboard. Burchett's goal is to have both young men trained as tug captains before they hit 25. Using these young mariners as a couple of lucky guinea pigs, Burchett wants to prove that if you can learn to drive a miniature tug that reacts immediately to your every command, then you can manage a larger vessel with much slower response times.

When I took a ride on the BRAtt, it was temporarily berthed at Fremont Tug Boat Company. In contrast to the miniature tug's state-of-the-art navigational controls and the first wheelhouse door I've ever seen made entirely of glass, stepping inside the Fremont Tug Boat Company's office is like going back in time. Mark Freeman, founder of the company and long time tug boat operator, has turned the company's office into a local maritime museum, housing a dozen or so metal filing cabinets filled with files on tugs and barges in the Pacific Northwest and beyond. He's also filled every available space with hundreds of models, probably thousands of historical photographs and every kind of tug boat keepsake you could want. It's a hidden gem on the Seattle waterfront and if you can find it, Freeman said you have to prove you know something about tug boats to get in the door.

A far cry from Freeman's first plywood-built tug, Barf, our Great Boats 2010 line-up features some of the most advanced vessels to come on the scene in 2010. Besides the BRAtt, a few others include the Three Forty-Three, New York City Fire Department's newest fire boat capable of pumping 50,000 gpm, All American Marine's new eco-friendly commuter ferries, and Washington State's newest ferry, the Chetzemoka.

Raina Clark, Managing Editor, rainaclark@marinelink.com

Want to hear more from behind the editor's desk? Visit the MarineNews Notes blog at www.MaritimeProfessional.com.

SUBSCRIBE

Subscribe to the print or electronic edition of MarineNews at www.marinelink.com/renewsubscr/Renew04/subscribe.html or e-mail Kathleen Hickey at mrcirc@marinelink.com

**DAILY NEWS via E-MA** 

Twice every business day we provide breaking news, tailored to your specification, delivered FREE directly to your e-mail. To subscribe visit http://maritimetoday.com/login.aspx

POST & SEARCH JOBS

Job listings are updated daily and help match employers with qualified employees. Post a position or keep abreast of new employment opportunities at http://www.maritimejobs.com

MN offers a number of print and electronic advertising packages. To see our editorial calendar and advertising rates, visit www.marinelink.com/AdvRates/Rates.asp









#### STANDARD OF EXCELLENCE

- GLOBAL SALES AND SUPPORT
- **EXTENSIVE RANGE OF PRODUCTS AND SERVICES**
- ONGOING PRODUCT DEVELOPMENT

#### CLOCKWISE FROM TOP LEFT

DSNS JOINT SUPPORT SHIP 'KAREL DOORMAN'

DAMEN PLATFORM SUPPLY VESSEL 7216

**DAMEN FAST CREW SUPPLIER 5009** 

DAMEN STAN PATROL 2600 - BUILT UNDER LICENSE BY BOLLINGER SHIPYARDS

DAMEN ASD TUG 2411

DAMEN STAN PATROL 4708 - BUILT UNDER LICENSE BY BOLLINGER SHIPYARDS



DAMEN SHIPYARDS GORINCHEM

Member of the DAMEN SHIPYARDS GROUP



#### TECH FILE

#### TorqueTrak 10K

## **Measuring Torque in Real-Time**

Binsfeld Engineering Inc. now offers the TorqueTrak 10K telemetry system for measuring live torque in realtime. The torque telemetry system transmits live torque data from a rotating shaft, turning a drive shaft into a rotating torque sensor by simply mounting the transmitter, battery and a torque sensitive strain gauge to the shaft. The same system fits any marine vessel and any size propeller shaft — single-prop or twin-prop. The infrared remote control adjusts transmitter gain, activates the remote shunt calibration or switches the transmitter to standby power mode. A multi-line LCD receiver display and keypad manage system adjustments.

Binsfeld performed a case study on the SS Badger, a passenger and vehicle ferry that has been in service since 1953. Currently, the vessel shuttles across Lake Michigan between Manitowoc, Wis. and Ludington, Mich. She is the very last coal-burning steamship in service in North America. Due mostly to environmental regulations, burning coal on the Great Lakes has become problematic. The owners, Lake Michigan Carferry Service, are investigating whether to replace the 60 year old coal-burning steam engines with modern engines. But how much power is needed from the new engines? The old steam engines were rated (60 years ago) at 3,500 hp each, 7,000 hp total for the vessel. Does the ship need all that power? How much

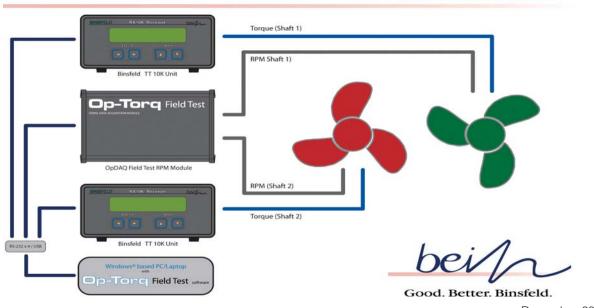
power does she use now during normal operation and the routine crossing of Lake Michigan? These questions needed to be answered in order to specify the new engines.

Binsfeld Engineering and OpDAQ Systems were hired to make live measurements of torque, rpm power on the two propeller shafts while underway, using the TorqueTrak 10K instruments plus Op-Torq Field Test data acquisition system. The results showed that normal operating power for the steam engines was about 1,700 hp per shaft, 3,400 hp total. Maximum power output of the engines was about 2,500 hp per shaft, 5,000 hp total. The team concluded that 7,000 hp is not needed for the new engines and 5,000 hp will be more than sufficient.

www.binsfeld.com



Twin Shaft Measurement Configuration



courtesy Binsfeld Engineering Inc.



# Thinking safety? Think simple. Get Cranesmart!



The Cranesmart System is the culmination of years of continuous product improvement and development, resulting in the most reliable and maintenance free crane safety equipment in the industry.

Our products lead the industry in wireless crane safetyequipment, with over 28,000 installed systems.



Cranesmart load cells are so accurate that they are approved by API and DNV for load testing of cranes and competitor crane scales.

Not only are they shipped pre-calibrated, these state- of-the-art systems are designed to self-calibrate, eliminating the need for the test weights or recalibration procedures.



Call our safety professionals today: 1.888.562.3222
Load, Anti-2-Black, Angle, LMI.
All wireless. One panel.

www.cranesmart.com ISO 9001 Registered

Wireless safety products for the drilling and service industry!
For rig safety made simple, call the professionals
at Rigsmart today: 1.780.438.9475
or visit www.rigsmart.com



#### **INSIGHTS**

Rick Biben

#### Chief Executive and President of Gibbs and Cox, Inc.

*MarineNews* spoke with Rick Biben, Chief Executive and President of Gibbs and Cox, Inc., about his background in the industry, the state of the naval design market, how his company is investing for the future and technological and design advancements in the field.

#### What is your background in the industry?

After college (Bryant University, 1972, BS Management) I went into the U.S. Peace Corps (Ecuador, 1972 – 1975) for about three years. I left the government and entered the contractor community in 1979.

I was with Syscon Corporation from 1981 through late in 1999. The company changed ownership a couple times until Northrop Grumman eventually purchased it. I moved for the company from the Washington, DC area to the Newport, R.I. area in 1985, and then moved from R.I. on to San Diego in 1997. As a result I learned a great deal about a very broad customer and technology marketplace from ASW through C4ISR, from platform engineering to modeling, simulation and training systems to information/network security.

In 1999 I was recruited to another company, then named Anteon Corporation (now part of General Dynamics), as Sr. Vice President and Group Manager to lead their west coast operations. I stayed with Anteon until early 2004 when I moved over to Computer Sciences Corporation (CSC) and led their Naval Information Systems organization in San Diego until late 2006.

In December of 2006 I was recruited by Science Applications International Corporation (SAIC) as the Sr. Vice President of their Integrated Systems and Solutions organization. In mid 2008, SAIC asked me to move back to the east coast/Washington DC area and manage a sizeable organization with the objective of business expansion and diversity. My greatest accomplishment in that role was to transform a large management team, which had been reporting to as many as seven separate managers, into a cohesive and very successful team — one that I know will continue to be successful for years to come.

I was honored to have been selected as the Chief Executive and President of Gibbs and Cox, Inc. this past



July and have had a really great experience meeting our employees, customers and industry partners over just the last few months or so.

#### What is the outlook for your market right now?

The market continues to evolve, that is certainly one of the reasons for our diversification plans at Gibbs and Cox. In terms of new ship construction for the larger platforms that Gibbs and Cox has historically been heavily involved in, we have seen program cancellations (CG (X)), decreased production (DDG 1000) and numerous program delays. The cycles and oscillations of this type of work therefore have changed and the new start peaks have moved further apart. We are looking at other areas such as engineering studies and services for the government, platform sustainment and improvement, and commercial opportunities, to decrease the depths of the valleys and adjust the peak leveling for the future.

#### **INSIGHTS**

#### How is your company investing for the future?

Gibbs and Cox is really one of the last independent naval architecture and maritime engineering companies of its size. Our company is nearly 82 years old now and has a phenomenal background including the design and engineering of over 6,000 naval and commercial ships, nearly 80% of the current U.S. Navy's surface combatant fleet. We are proud to be the design agent supporting Lockheed Martin team for the Littoral Combat Ship (Freedom class). We fervently believe that our team provides the best solution for the USN in many aspects of value, total cost of ownership, and sustain-

We are working to diversify our business base and expand further into the engineering services for our current customers with the USN, USCG, and industry (domestic and international). We are focusing a large amount of our growth potential towards that direction. We are in the act of hiring a new Vice President of Business Development with significant focus towards growth in that arena. We are also working to expand our presence in the commercial marketplace. I have spent a lot of start-up time meeting with our partners in the industry, such as BAE/Atlantic, Bollinger, Colonna, Fincantieri/Marinette, GD/BIW, Signal International/Bender, Todd, Vancouver, VT Halter, toward that end. We are also realizing a significant amount of success working with our U.S. Navy customers, such as NSWC CD/Philadelphia, NSWC Dahlgren and the NAVSEA enterprise, on ship sustainability areas. We are just starting up a great new project with the Missile Defense Agency as well.

Lastly, we are involved with and investing in a number of programs in the energy-related areas such as power consumption and utilization, "green ship," and alternative energy. We are also investing in areas such as Computational Fluid Dynamics

(CFD), composite materials, and a variety of design models.

## What have been the most important technological and design advances in the last few years?

Over the years we have seen high performance hull forms moving into

## ARGOSY BOAT COMPANY

SPECIALIZING IN BUILDING INLAND RIVER TOWBOATS THAT

# SAVE OVER 30% IN FUEL PER DAY.



#### **OUR VESSELS FEATURE:**

- The lowest operating cost in the industry
- The best performance, handling and safety

Our boats are built by people who have actually operated towboats for years. We use new technology that reduces fuel usage and allows owners to stay profitable even in the worst of times.

www.argosyboat.com

Argosy Boat Company, LLC • 100 Michael Road • Pierre Part, LA 70339 Phone: (636) 236-8872 • Fax: (636) 634-3466

mainstream surface Navy and commercial components and equipment in the military. We have gone from closed, proprietary/federated architectures to integrated, open architecture systems, even for mission systems. We have seen, and continue to be challenged by, power consumption issues not only for mission systems, but also for propulsion and auxiliaries and now, of course, the resultant challenge to improve consumption and seek alternative sources.

Concerns for increased shipboard quality of life and habitability issues have become more forefront issues then years past.

Overall computer technology improvements have really brought on changes and improvements across the board — from design and engineering, structural analysis, stability through radar systems (Aegis AN/SPY-1), navigation, communications, command and control, and weapons performance. I should include computational fluid dynamics (CFD) as an additional technology enhancement — again, without the computer technology advancements, CFD applications and calculations would

have been less possible.

#### What technological and design advances need to be made?

The short answer is that the key areas are in energy/power and materials. In terms of power, I am including energy sources such as alternative and improved energy products (nuclear, improved electrical, superconducting motors and generators, storage and distribution, fuel cells, batteries, etc.), the focus being reduction in power consumption. In the area of materials, the focus should be on improved composites for strength/durability (shock). Associated weight issues, of course would also improve energy/power concerns. Also materials that are more fire resistant/retardant are necessary. There are trade-offs that need to be analyzed and considered in areas such as reliability versus cost, but the analysis should continue to be on the life cycle aspects — total cost of ownership, rather than just the short term in order to really calibrate the value of the investment.

MN



#### **HYDRAULIC POWER UNITS & SYSTEMS**





2 Maverick Place Paradise, NL A1H OH6 Tel: (709) 726-3490 Fax: (709) 726-3729 mn2@pennecon.com

#### Standard HPU Assemblies



#### **Custom HPU Assemblies**



#### Systems



Standard Options

Custom Options available.

- •Vertical Design
- Submerged Pump
   Precision Pump Mounting Adapters
- Suction Strainer
   Glycerine Filled Pressure Gage with Shut Off
   Dil Level Gage with Thermometer
- Oil Level Gage with Thermon
- Relief Valve
  External Pump Compensator Control
  Breather and Fill Cap
  1800 RPM TEFC Motor

- ·Cleanout Cover
- Pressure and Return Port Block with Safety Relief
- •Remote Pump Compensator Control Valve

Custom HPU Assemblies

Unit Shown: Marine HPU designed for retrofit.

- •2 x 60 HP motors.
- •250 bar maximum pressure.
- •2 x 108 liter pump displacement.
- •Pressure and Return filtration.
- Pressure Compensator control.
- •Optional Torque limiting control with larger pump displacement.
- •Seawater cooler with temperature control valve.
- •Starter unit with high temp / low level alarms.
- •Remote start and alarm capability.
- •Sectional design allows for retrofit through
- 24" internal doorways.

Turnkey System Provision We provide Turnkey Packages, including.

- •Winches to 300,000 lbs.
- ·Cylinders.
- Valve control Systems
- Actuated valves
- •System installation and integration.

www.pennecon.com



## Bigger IS Better



Moose Boats new M2-35 catamaran is equipped with Yamaha's newest four stroke V8 5.3L 350hp engines. This vessel's cutting edge propulsion package will deliver mission-critical performance 24-7. Backed by Yamaha's 3-year government warranty program and unsurpassed Moose Boat quality, bigger truly is better.

#### The Zone of Uncertainty

## Seaman or Longshoreman

By Lawrence R. DeMarcay, III



Historically in our industry, there has been a clear dichotomy between companies whose employees are seamen that are covered by the Jones Act and those that are longshoremen and covered by the Longshore and Harbor Workers' Compensation Act (LHWCA). The difference was very sim-

ple, Jones Act employers and their seamen were responsible for vessel-based duties and operations. Longshore employers hired longshoremen that were land-based although they performed a portion of their duties aboard vessels. However, as with many of the issues that are germane to the industry, the determination as to whether your employees are longshoremen or seamen has, due to changes in the industry, become more difficult to make.

Although the determination of the status of your employees may not be important to the day-to-day operation of the company, it is critically important that you know how your employees are classified so that you can plan accordingly by knowing the duty owed to the people working on your vessels, procuring proper insurance and managing your employees' medical and wage issues after an incident. For example, a Jones Act employer would rely upon its maritime employer liability insurance policy to provide coverage for injuries to a Jones Act seaman. Whereas, a longshore employer would rely on its Longshore and Harbor Workers' Compensation Act insurance policy to provide medical care and lost wages to its employee.

If an employer incorrectly designates its longshore employees as seamen and does not purchase a LHWCA policy, the company could be left without coverage for an employee's injury. Conversely, if a longshore employer incorrectly believes that its employees are seamen and purchases a maritime employers' liability policy, but not a LHWCA policy, it could also be left bare and without insurance coverage for an employee's injury. In addition to seaman status determining which insurance policy provides coverage for an incident, seaman status also invokes different standards of care applicable to both the employer and vessel owner.

If your company purchases both maritime employer liability and longshore coverage, you will be adequately covered in the event of an incident to an employee regardless of the determination of seaman status.

However, if your company has purchased only longshore coverage or just a maritime employer liability policy it is important to take a close look at the tasks performed by your employees to make sure that you are acquiring the proper coverage.

It is important to first understand the difference between a seaman and a longshoreman. An employee is determined to be a seaman under the Jones Act if he or she is permanently assigned to and a member of the crew of a vessel or a fleet of vessels. Seaman status extends to employees while on shore, if the employee was, at the time, an employee of the vessel and engaged within the course and scope of his employment at the time of the incident.

Under the Jones Act, a seaman who suffers an injury has three potential remedies against his or her employer. All three of these claims are usually insured by a maritime employers' liability policy. These claims include (1) a claim for maintenance and cure that is not based upon a claim for negligence, (2) a cause of action for the unseaworthiness of the vessel and (3) a cause of action for negligence. As maintenance and cure are not fault-based and provide workers' compensation style benefits, a seaman's claim against the employer for unseaworthiness and negligence places the seaman at an advantage against his or her employer by being able to bring both a fault-based claim against its employer and a claim for wage and medical benefits, which is traditionally prohibited in other employment settings.

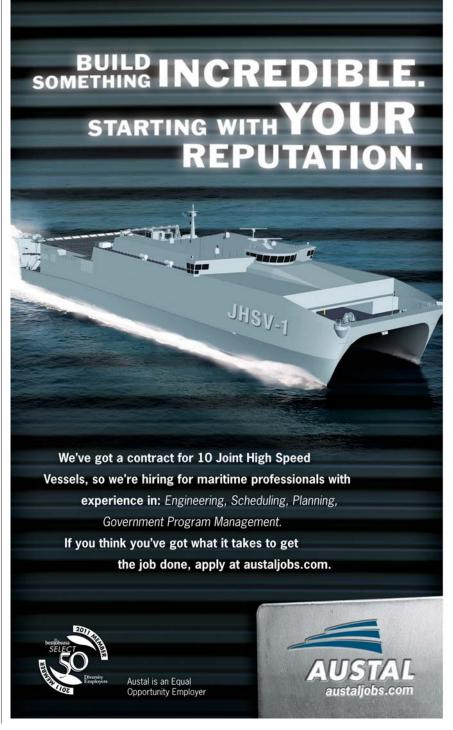
On the other hand, under the Longshore and Harbor Workers' Compensation Act, shore-based employees are entitled to benefits for injuries that may have been suf-

fered either on land or the water. The test to determine whether an employee is covered by the Longshore Act focuses on both the "situs of the accident" and the status of the worker involved. The situs requirement is satisfied when an employee's work is upon the navigable waters of the United States including any adjoining pier, wharf, dry dock, terminal, building, marine railway, or other area customarily used by an employer in loading, unloading, repairing or building a vessel. The status requirement is satisfied by showing that an employee is engaged in maritime employment including longshoring operations, harbor work, ship repairs, ship building, etc. This status determination is centered upon the maritime function of the employee.

It is important to remember that a longshore claim against an employer is not based upon proving negligence or the unseaworthiness of the vessel and benefits will be paid regardless of any negligence attributable to the employer or the employee.

The courts have realized that there is an overlap between potential Jones Act and Longshore Act claims. There is a "zone of uncertainty" inevitably connecting the Jones Act and the Longshore Act. As such, employees may file concurrent or successive claims under the Jones Act and the Longshore Act. If a worker is denied Longshore Act benefits because it is determined that he is a seaman, he then will be able to file a claim under the Jones Act. Conversely, if an employee files a Jones Act claim against his employer and it is determined that he is a longshoreman, he will then be allowed to pursue a longshore claim. Employees that fall into this gray zone can pursue either potential remedy. From our experience, as damages under the Jones Act are usually higher than those paid under the Longshore Act, employees tend to file Jones Act claims and later pursue Longshore Act claims if the Jones Act claim is unsuccessful.

In addition to the importance of seaman status in determining which insurance policy applies in the event of an injury, employee status also determines the applicable standards of care that apply to employers and vessel owners. Vessel owners owe dif-



ferent duties to Jones Act employees and longshoremen. Vessel owners/Jones Act employers owe Jones Act seaman a duty to provide a seaworthy vessel and are responsible for any injuries caused by the negligence of either the employer or its employees. Under the Jones Act, negligence is determined under a featherweight standard and is easier to prove than a normal land-based negligence

On the other hand, a vessel owner that has longshore employees working aboard its vessel owes an entirely different standard of care. As these longshoremen are covered by their employer's longshore policy (that is not negligence based) the courts have created a higher burden for longshoremen that bring claims against vessel owners. A vessel owner owes three narrow duties to a longshoreman

ILWU container crane operator at Port of Los Angeles.

working aboard their vessels: (1) a duty to turn over the vessel in a reasonable condition and warn the longshoreman of any known dangers, (2) a duty to exercise care in the areas of the ship that are under the active control of the vessel, and (3) a duty to intervene if it becomes aware of a dangerous condition. The traditional lines of which company's employees are considered members of the crew and those that

are traditionally longshoremen have been further clouded by the use of employee leasing companies and the outsourcing of jobs that were traditionally performed by vessel crew. For example, in a supply boat scenario, the vessel owner used to staff its vessels with employees that performed both the vessel's navigational and operational tasks. These positions included deckhands and/or riggers that were responsible for the loading and off-loading of the vessel. As these employees were vessel-based employees of the ship owner that were permanently assigned to the vessel and performing their duties aboard the vessel, they had always been considered Jones Act seamen. However, many of these positions have been outsourced to thirdparty companies who provide employees to vessel owners.

These third-party hands then perform the tasks previously assigned to the vessel-based crews. However, to achieve seaman status, the employee must be permanently assigned to a vessel or a fleet of vessels. We have seen situations where these third-party hands are permanently assigned to work for one company or aboard a fleet of vessels and are clearly considered seamen. However, we have also seen situations where these third-party employees may work for a short period of time aboard a vessel and then, when that shift is over, be sent to work aboard a vessel owned by another employer. As such, there is no permanence associated with the assignment to a vessel or fleet of vessels. Under this scenario, these employees may be considered longshoremen. If your company purchases both maritime employer liability and longshore coverage,

> you will be adequately covered in the event of an incident to an employee regardless of the determination seaman status. However, if your company has purchased only longshore coverage (assuming your employees are longshoremen) or just a maritime employer liability policy (assuming your employees are seamen) it is impor-

tant to take a close

look at the tasks performed by your employees to make sure that you are acquiring the proper coverage. As many injuries that occur in the offshore setting can be serious, it is important to make sure that your company does not face any additional exposure due to the incorrect determination of the status of its employees.

MN

Lawrence R. DeMarcay, III is a partner at Fowler Rodriguez Valdes-Fauli in the firm's New Orleans, La. office. He can be reached at ldemarcay@frvf-law.com or 504-595-5122.

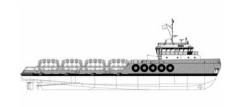
## **USDOT \$4M** to Combat Invasive Species

The U.S. Department Transportation's Maritime Administration (MARAD) is providing \$4m to help prevent the spread of aquatic invasive species found in cargo ships plying the Great Lakes and America's inland waterways. The part of funding is Administration's Great Lakes Restoration Initiative, the largest federal investment in the Great Lakes in 20 years. The initiative's priorities for action — developed by a task force of 16 federal departments — are combating invasive species, cleaning up toxics, protecting wetlands from pollution and restoring wetland and habitats. Through a cooperative agreement with the Northeast Midwest Institute, MARAD is providing funding and technical expertise to help upgrade the Great Ships Initiative (GSI) ballast water treatment technology testing facility. The GSI facility, located in the Duluth-Superior Harbor of Lake Superior and the only one in North America, is being used to test promising water treatment technologies designed to remove unwelcome species "hitchhiking" in ballast water tanks onboard cargo ships.

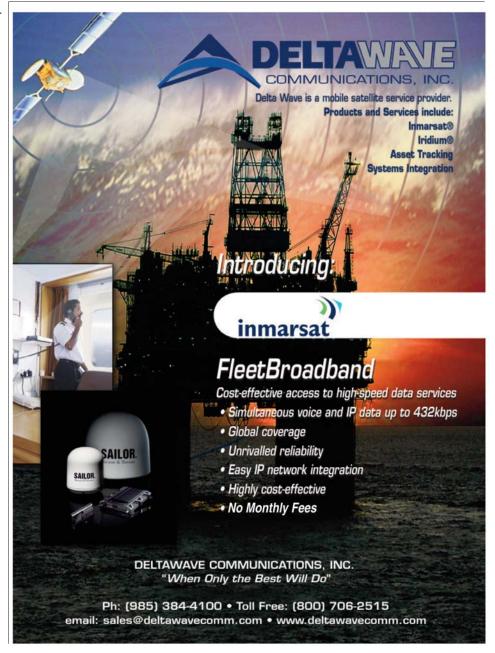
**EBDG** to Design Lightering Support Vessel

AET's new generation lightering support vessel (LSV), designed by Elliott Bay Design Group (EBDG), might look similar to a Gulf supply boat, but several characteristics set it apart. It is designed to be easily built and operated and features less piping, ballast and cargo tankage. Since the vessel is mission-specific to handle Yokohama fenders and small cargos for tankers, there is no need for dry-

bulk tankage and associated pumps for systems such as fuel oil cargo and drill water. The design calls for hi-lift rudders and modest power. The vessel's bow shows minimized flare and the side shell is canted inwards (known as tumble-home) to reduce appendages and surfaces. This minimizes the risk of damage in close-quarters maneuvering and promotes safety and ease of operations when working close-aboard tankers off-shore. EBDG's LSV design measures



185 ft by 46 ft by 15 ft and estimated lightship weight is 1,670 tonnes. Currently, Leevac Industries is constructing two LSVs with an option for additional vessels.



## **The Bisso Doctrine**

By Jim Shirley



The Bisso Doctrine takes its name from the 1955 U.S. Supreme Court case, Bisso v. Inland Waterways Corp., in which it was established in a majority opinion of the Court that exculpatory clauses in towing contracts are invalid as a matter of public policy. That decision has had serious impact on the

United States towing industry, and has affected decisions on whether to make U.S. choice of law and forum applicable to towing contracts where there were other options. It nonetheless remains the law of the land. What follows is a general description of the Bisso Doctrine and some highlights showing how the towing industry and the courts of the United States have adapted to it over the last fifty-five years.

The Bisso case arose because a tug towing an unmanned barge caused the barge to collide with a bridge pier. The towing contract included provisions making the tug crew "borrowed servants" of the tow, and stating that the towing services were to be performed at the sole risk of the tow. This, in effect, exculpated the tug owner from the consequences of its own negligence and that of its crew. The holding of the Bisso Court was that it was against the public policy of the United States to include in a towage contract a clause exculpating the tug owner from liability for tug negligence. The Supreme Court believed this was necessary in order "(1) to discourage negligence by making wrongdoers pay damages, and (2) to protect those in need of goods or services from being overreached by others who have power to drive hard bargains."

The impact of this decision on freedom of contract was immediately obvious, and that was strongly argued in the dissenting opinion of one of the justices on the Bisso Court. Although the decision is arguably in line with the common law principle that a person may not contract against his own negligence, freedom of contract is also a long-standing common law principle. In fact, towing contracts subject to the law of England, the mother country of the common law, routinely incorporate the United Kingdom Towing Conditions which include even stronger exculpatory language than that in the Bisso contract. Also,

At least one commentator has suggested that it appears from the foregoing analysis of Bisso and its progeny, which includes a number of additional cases, that the law is moving away from Bisso without discrediting it. That is important, because the Bisso Doctrine remains "good law." It is also important to note that not every effort to avoid running afoul of the Bisso Doctrine, either by trying to carve out an exception to it or by creating a provision that is arguably not covered

by it but affords a similar result, has succeeded. the BIMCO contract forms for towage are subject to English law and they contain "knock for knock" provisions that have the same effect by making each party to the contract liable for its own equipment and personnel irrespective of fault. It is not surprising, therefore, that affected parties, particularly those who provided towing services, began looking for ways to avoid running afoul of the Bisso Doctrine.

In 1959, in Southwestern Sugar & Molasses Co., Inc. v. River Terminals Corp., the Supreme Court distinguished Bisso from a situation where the provisions of the towage contract were subject to regulation by the Interstate Commerce Commission (ICC), noting that the Bisso Doctrine might not be appropriate where there are particular hazards involved in the towage. In 1962, the Fifth Circuit Court of Appeals seized upon this distinction and held that where peculiar hazards were involved in the tow and there was equal bargaining strength between the parties and no overreaching to drive a hard bargain, it was permissible for the tow owner to agree to indemnify the tug owner against third-party claims based upon tug negligence and to afford the tug owner the benefit of the tow owner's liability insurance. That case reached the Supreme Court as Dixilyn Drilling Corp. v. Crescent Towing and Service Corp., and the Supreme Court found that holding to be "squarely in conflict" with the decision in Bisso. It

found the appellate court to have wrongly decided that the case fell within the ambit of the Southwestern Sugar decision, which it explained was only meant to give the ICC an opportunity to rule on an exculpatory clause that was part of a tariff filed with the ICC. The appellate court's judgment was, therefore, reversed.

As for the Supreme Court, the Bisso Doctrine is still the law. Of course, that has not stopped efforts by towage operators and their legal counsel to find alternatives to exculpatory clauses to achieve similar results, and some of their efforts have found favor in various federal courts of appeal and federal district courts. In the early and mid-1970s several appellate court decisions found language in towing contracts that required each party to fully insure its own vessel with a waiver of subrogation against the other party, and to name the other party as an additional insured, i.e. "mutual benefit of insurance" provisions, not to be exculpatory clauses of the type invalidated in Bisso and Dixilyn. One of the earliest of these "mutual benefit of insurance" decisions was the subject of a petition for certiorari made to the Supreme Court. That is a process required for cases that the Supreme Court is not, as a matter of either party's right, required to hear, but one of the parties nonetheless wants it to do so. In that case, certiorari was denied, so the issue of mutual benefit of insurance clauses in towage contracts was not addressed on its merits by the Supreme Court. A mutual benefit of insurance clause has been upheld by an appellate court even where the barge owner failed to procure the waiver of subrogation or to name the tug as an additional insured (Twenty Grand Offshore.

Inc. v. West India Carriers, Inc). Such a clause has also been implied by an appellate court to exist in a U.S. Government towing contract containing an agreement that the tug owner would not be liable for damage to the barge customarily covered by

insurance, and in which the tug owner had agreed not to insure or to include in the towage price any charge for insurance covering loss to Government property. That court held not only that the fear of overreaching by tug owners did not apply



#### **Marine & Fishery Finance**

#### While others are not, we continue to lend!

Independence Bank is pleased to announced the financing of:

Subbase Drydock, Inc. of St. Thomas, USVI Financing of New 1000 Ton Drydock

May Ship Repair of Staten Island, NY
Working Capital Loan

Love City Car Ferries, Inc. of St. John, USVI Vessel Refurbishment Loan

USA Island Seafood, Inc. of Saipan,
Commonwealth of the Northern Mariana Islands, USA
Financing of Processing Plant, Fishing Vessels and Working Capital

Borinken Towing & Salvage, LLC of St. Croix, USVI Financing of two Tugs and two Barges

Velvet Maritime of Hahnville, LA Financing of Tug Boat

Call Mike Sammartino

401-471-6318
Toll Free: 1-877-252-8583, ext. 318

EMAIL: msammartino@independence-bank.com

Independence Bank
1370 South County Trail • East Greenwich, RI 02818 USA
www.independence-bank.com

Click on commercial lending

when the tow was owned by the U.S. Government, but also that the Government's "self-insurance program and the prohibition against the contractor's [tug owner] procuring insurance for 'excepted perils' were part of an agreement as to who should procure insurance. Because the government elected to be self-insured, its waiver of the contractor's liability was analytically identical to, and served the same function as, an agreement of one party to waive subrogation rights against the other party." (Gulf & Midlands Barge Line, Inc.)

In 1983, in Dillingham Tug & Barge Corporation v. Collier Carbon & Chemical Corporation, the Ninth Circuit Court of Appeals held that benefit of insurance provisions could be valid notwithstanding the fact that they were not mutual. The towage contract in that case provided only that the owner of the tow was to insure his vessel and name the tug owner as an additional assured with a waiver of the right of subrogation. Furthermore, the tow owner was not allowed to collect from the tug owner the amount of the insurance deductible because the contract had required that he fully insure the barge. More recently, in 2002, The District Court for the Northern District of California (which is within the Ninth Circuit) found as valid a clause in a contract for towage limiting the tug owner's liability to \$250,000. The court noted that "Bisso does not address clauses which seek to limit, rather than completely exculpate, a party's liability for its own negligence." It distinguished similar cases that purported to limit the tug owner's liability to de minimus amounts, and cited to Sixth Circuit Court of Appeals authority that Bisso does not invalidate all limitations of liability. The

court also found support in the Dillingham decision because, "[a]though the instant case does not involve an insurance provision, Dillingham is significant in that it recognized that limiting provisions which differ from exculpatory provisions can and should be treated differently where appropriate." (Gaida Shipping Corporation v. Tug S/R MARE ISLAND and Seariver Maritime, Inc.) At least one commentator has suggested that it appears from the foregoing analysis of Bisso and its progeny, which includes a number of additional cases, that the law is moving away from Bisso without discrediting it. That is important, because the Bisso Doctrine remains "good law." It is also important to note that not every effort to avoid running afoul of the Bisso Doctrine, either by trying to carve out an exception to it or by creating a provision that is arguably not covered by it but affords a similar result, has succeeded. In determining what will likely achieve the desired result and what will not, it will be important for the tug operator and his legal counsel to consider all the cases, arguments, and decisions, especially those within the judicial districts in which he will be operating or whose law is applicable to his contracts.

MN

Jim Shirley is a Master Mariner, a former salvage master and retired maritime lawyer who specializes in maritime casualty and salvage matters, and now serves as legal counsel to the American Salvage Association and as Principal Consultant in JTS Marine LLC. Contact him at jtsmarine@verizon.net or (609) 883-3522.



#### **Cal Maritime Receives Challenge Grant from TK Foundation**

The California Maritime Academy, a campus of California State University, has been awarded a \$215,000 dollar-for-dollar matching challenge grant from the TK Foundation. Every dollar donated in support of the Navigation Lab by a company, foundation or individual will be matched by the TK Foundation. The gift will support Phase II of the construction of a Navigation Lab



The 500-ft Golden Bear.

onboard Cal Maritime's Training Ship Golden Bear. Each cadet at Cal Maritime participates in at least one, two-month training voyage onboard the ship as part of their education. During the cruise, students sail to various ports in the Pacific Rim while taking courses and running every element of the 24-hour vessel operations under the supervision of faculty and staff.

#### **Great Lakes Shipyard Begins Work on William Market Ferry**

Great Lakes Shipyard of Cleveland, Ohio drydocked the ferry William

Market to begin maintenance and repairs for its U.S. Coast Guard five-year inspection. The work will include routine cleaning and painting, hull inspection, valve overhauls and steering system modifications. In addition to this, all of the ferry's exterior fiberglass bench seats are being replaced with new aluminium bench seats.



#### **Great Lakes Towing Company Barges Windmill Towers**

The Great Lakes Towing Company was contracted by KK Integrated Logistics for the barge shipment of windmill towers from Buffalo, N.Y. to Menominee, Mich. The Towing Company's Tug Ohio arrived in Buffalo on November 7, where 22 windmill towers were loaded onto the Barge CBC1268. The tug and barge departed Buffalo on



November 12 to make the first of what is expected to be four shipments.

#### **Derecktor Wins Staten Island Ferry Contract**

The NYC Department of Transportation (NYCDOT) said that Derecktor Shipyards has been chosen as the supplier for a five year service and supply contract for maintenance and repair of the Austen Class Staten Island Ferry Boats. The award represents the first major service contract to result from the yard's newly expanded 4,000 ton dry dock. The



scope of the contract includes regular required dry dockings and inspections as well as scheduled maintenance such as hull cleaning, hull and superstructure blasting and painting, zinc replacement and mechanical maintenance.



#### **FINANCE**

#### **Get Ready for**

## **Changes in Lease Reporting**

By Richard J. Paine, Sr.



Since the middle of 2006, the Financial Accounting Standards Board (FASB) and the International Accounting Standards Board (IASB) have been working towards changing how companies report their lease transactions on their balance sheets. Those companies (including publicly traded

entities) whose reporting complies with Generally Accepted Accounting Principals (GAAP) must observe the reporting regulations as set down by FASB. The most recent FASB statement regarding lease accounting was made in 1976 and is known as FAS 13.

FAS 13 as we know it is undergoing major change. Consult your accountant to determine the scope of the change and how it will affect your business. As with anything else financial, the new rules will be both complex and arcane. Briefly:

Currently, there are two categories of leases. Operating leases (or in our business, bareboat charters) are financial instruments wherein the lessor/shipowner retains ownership of the asset, can claim and depreciate the asset over its economic life and reports rent from the lessee/charterer as income. For the lessee, operating leases are generally "off-balance sheet" and are currently required to be disclosed only as footnotes on the lessee's balance sheet. As the lease is not reported as a liability, it tends to skew the overall financial picture of the lessee, especially long term liabilities. The lessee can deduct the lease rental payment as an operating expense.

Capital leases are in effect finance contracts, are treated as liabilities and appear as such on the lessee's balance sheet. The lessee depreciates the asset, pays "rent" to the lessor consisting of interest and principal, amortizing the lease amount over a given period of time. As the lessor does not claim depreciation in a capital lease, the lessee's rent payment is usually somewhat higher than in an operating lease. The ownership of the asset is effectively in the hands of the lessee as are the financial benefits and penalties

To qualify a lease as a capital lease, any one of four tests must be met:

It is important to note that current operating leases will not be grandfathered into the new reporting scheme. Your operating leases will become capital leases virtually overnight and the previously unreported long term debt they reflect will land on your balance sheet just as quickly. The new rules will, when implemented, immediately impact all FASB/GAAP reporting companies with leases on or off their books.

Expect fewer leases with shorter lease terms, more uncertain valuation of assets, weakened balance sheet strength, and overall a more difficult credit environment.

- (1) The lessee owns the asset at the end of the lease term.
- (2) There is a bargain purchase price option at the end of the lease term.
- (3) The term of the lease is 75% or more of the economic life of the asset.
- (4) The present value of the rents, using the lessee's incremental borrowing rate, is 90% or more of the fair market value of the asset.

FASB and IASB want to treat all leases as capital leases and are formulating new rules for compliance to their proposed new reporting standards. While not yet in force, FASB issued an "Exposure Draft" On August 17, 2010 for comment by December 15, 2010. It is expected to issue a new "Exposure Draft" of the proposed regulation by early 2011 with implementation in late 2011 effective in 2012 or 2013.

Currently reporting under FAS 13 is a complex issue. The Boards are seeking to simplify financial reporting by re-categorizing all operating leases as capital leases. The

rules for reporting will affect both lessor and lessee. Their goal is to create a more realistic picture of the financial condition of a company by providing a more accurate assessment of a company's assets and liabilities.

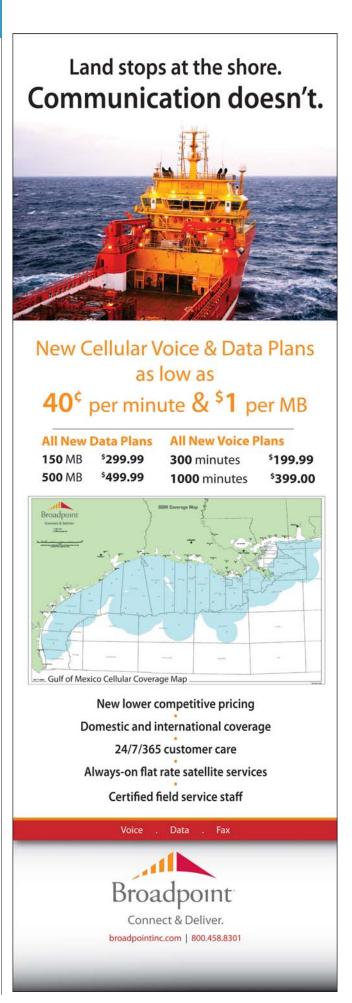
Credit quality, timing of expenses, changes to EBIT-DA and continued compliance with existing covenants will be affected. Higher debt-to-equity ratios and lower interest coverage ratios will force credit ratings down a notch or two and will roil the credit waters for the foreseeable future. Not good, especially in the turbulent wake of the most recent credit and banking industry tsunamis. Lessors and lenders may find it very difficult to underwrite and approve transactions to the same client as their credit, after these accounting changes take effect, may decline significantly.

It is important to note that current operating leases will not be grandfathered into the new reporting scheme. Your operating leases will become capital leases virtually overnight and the previously unreported long term debt they reflect will land on your balance sheet just as quickly. The new rules will, when implemented, immediately impact all FASB/GAAP reporting companies with leases on or off their books.

Expect fewer leases with shorter lease terms, more uncertain valuation of assets, weakened balance sheet strength, and overall a more difficult credit environment. Although the changes may result in simpler and more accurate reporting they will create financial turmoil. On the upside, however, real financial transparency should enable investors to match revenue and expenses including all future commitments and enable them to make better investment decisions. Ultimately, it may be worth some of the pain. We'll see.

MN

Richard J. Paine, Sr. is the President of Marine-Finance. Com, a maritime consulting firm specializing in the financing and leasing of commercial marine vessels and other equipment. He can be reached at rpaine@marine-finance.com or 516-431-9285.



Name The Three Forty-Three

Type Fire Boat

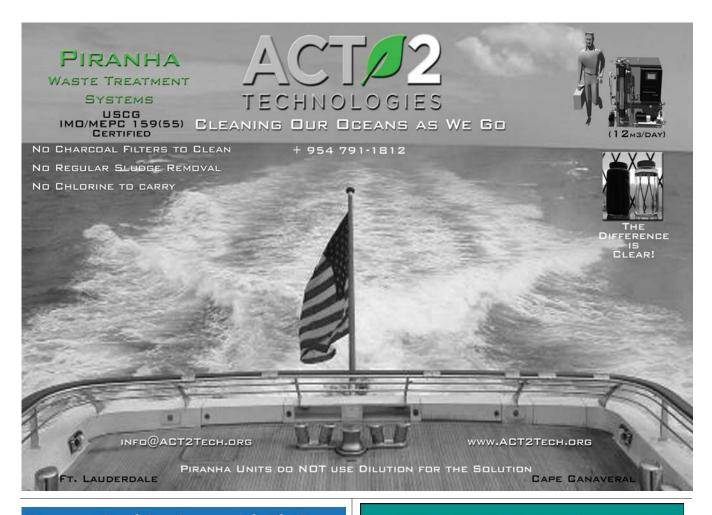
Builder Eastern Shipbuilding Group
Owner New York City Fire Department

Named in honor of the 343 members of the New York City Fire Department who made the supreme sacrifice in the line of duty on September 11, 2001, the city's newest fireboat, the Three Forty-Three, can reach fires quickly and pump huge quantities of water. For both propulsion and pumping capacity, this waterborne firefighting vessel relies on four MTU 12V4000 M70 Series diesel engines totaling 8,980 hp. The fireboat is also equipped with the MTU Callosum ship automation system, which controls the propulsion system and continuously monitors critical areas and functions of the ship. At 140 ft long and with a 36-ft beam, the vessel has a top speed of 18 knots and can pump up to 50,000 gpm. The need for such tremendous pumping capacity was made clear in the aftermath of 9/11, when FDNY fireboats supplied the only firefighting

water available for many days following the attack on the Twin Towers. The Three Forty-Three is the first of two such vessels to be commissioned by New York City. The second, named Fire Fighter II, is undergoing sea trials. The two new vessels replace the FDNY's longest-serving fireboats, both of which are more than 50 years old. Designed by Robert Allan Ltd. of Vancouver, B.C., and built by Eastern Shipbuilding Group of Panama City, Fla., the new fireboats can carry 27 firefighters along with a seven-person operating crew.

Sį	pecifications:																									
Le	ength, o.a			 						 													.1	L4	0	ft
В	eam, moulde	d		 						 														.3	6	ft
	epth, moulde																									
M	ax. draft, o.a	۱.		 ٠.																					9	ft
C	apacities:																									
Fι	Jel				 						 										.9	),:	35	0	ga	al
	otable water																									
Fi	-Fi foam				 																.3	3,:	30	0	g	al
Fi	re pumps												.1	LC	).(	00	00	) :	g	on	1	@	2	00	) p	S





## Proven Fuel Savings with FloScan



"I have used FloScan for over 15 years to identify our most fuel efficient towing speed. We monitor our GPS speed once we get strung out on the towline and then start backing off the throttles until

we see a 20% drop in fuel usage. Running more efficiently also helps to reduce our carbon footprint."

Dana L Brodie - Foss Maritime

#### Capture Your FloScan Data! Remote Monitoring Now Available

- Instantly receive fuel usage data by e-mail.
- Comprehensive spreadsheet reports can be sent at pre-determined intervals.





www.floscan.com Seattle, WA USA 206-524-6625

- · Available for diesels up to 6000 hp.
- Flowmeters priced from \$1000 to \$6000 based on engine details.
- · Software quotes available on request.
- Call 206-524-6625 or e-mail sales@floscan.com for quotes.

## **~**<sup>®</sup>BOATRACS<sup>®</sup>

Wireless Maritime Information Solutions Made Simple

## The Industry's Most Proven and Reliable Data Communications!

Boatracs is the market leader in data communications and software applications and has been in business since 1990. We serve thousands of commerical vessels in the offshore, inland, workboat, fishing and government markets throughout North America.

- Rely on mission-critical performance with always-on data communications without dead zones
- Achieve operational efficiencies with affordable order management, mapping and messaging applications
- Stay in control of your fleet with near real-time safety, crew, maintenance and location information
- Service your customers with timely and accurate order and billing information
- Get world-class customer service and support with our 24/7/365 client care call center



1.877.468.8722

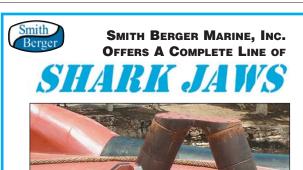
www.boatracs.com • sales@boatracs.com

Name BRAtt
Type Training Tug
Builder Adrenalin Marine Ltd.

The 450 hp BRAtt project evolved from Ron Burchett's training programs for tug operators using radio-remote controlled scale models. With the help of designers Robert Allan Ltd., Burchette decided to build a model large enough for the operator and instructor to ride on and learn in the same space frame of reference as the boat. In operation there is room for at most three people on the boat, but ideally just two. In addition to its training functions, the BRAtt can serve effectively as a real tug, doing smaller towing, docking and line-handling duties, and other harbor tasks such as boom deployment. The boat is outfitted with a fully operational Braden hawser winch forward with the tow line passing through a polished stainless-steel staple. The propulsion system on the BRAtt is scaled to proportionately represent the full size tugs. It features a pair of Cummins QSB5.9-230 HD engines, each delivering 225 hp at 2,600 rpm into engine mounted ZF280.1 gears with 1:1 ratios. To allow for further reduction below the engines' 600 rpm idle, the gears have slipping clutches. Flexible Centa torsional couplings are installed between the engines and their gears. Additional flexible couplings are at either end of the drive shafts to reduce vibration and to accommodate any movement in the flexibly mounted engines. The Z-drives are Olympic Model HD3 with 2:1 reduction. The propellers are 25.75-inch stainless in stainless nozzles. Both the engines and the Z-drives are mounted with a five-degree angle upward to the stern.

Specifications:
Length, o.a
Length, moulded
Beam, o.a
Beam, moulded
Depth, moulded
Load draft
Fuel oil
Bollard pull (min.)
Free running speed
Main engines Cummins QSB5.9-230 HD, 168 kW at 2,600 rpn
GearboxZF 280-1 gear with 1:1 ratio
Z-DrivesOlympic Drives model HD3
• • •





#### **SAFE - RELIABLE - ECONOMICAL**

Smith Berger Marine, Inc. builds a full range of Shark Jaws for Anchor Handling Tug Supply vessels. Standard ratings are 100, 200, 350, 500 and 750 metric tons and all units have Quick Release at the rated load. Smith Berger flexibility allows us to customize our equipment to suit the operating characteristics of your vessel. Third party certification, load tests, release tests and load monitoring systems are available options.

Rely on the 100 year history of Smith Berger to outfit your vessel with our rugged and dependable equipment.

#### **SHARK JAWS • TOWING PINS • STERN ROLLERS**

Smith Berger Marine, Inc. 7915 10th Ave., S., Seattle, WA 98108 USA Tel. 206.764.4650 • Toll Free 888.726.1688 • Fax 206.764.4653 E-mail: sales@smithberger.com • Web: www.smithberger.com



Other suppliers:

- All-welded marine aluminum alloy supplied by Ryerson Canada Inc.
- 12 Volt DC Li-ion type house batteries supplied by Corvus Energy Ltd.
- Hawser winch supplied by P.S.I. Fluid Power Ltd.
- Towline; Quantum 12 supplied by Samson Rope
- Impact mitigating boat decking in wheelhouse supplied by SKYDEX Technologies
- Hull and house coatings system supplied by International Paint
- Bonded windows with tempered safety glass and frameless glass weather-tight door supplied by Garibaldi Glass Industries, Inc.
- Shibata cylindrical fenders supplied by Schuyler Rubber Co.
- Electronic controlled hydraulic actuated steering supplied by Prime Mover Controls Ltd. with joystick type integrated steering/throttle controls
- Navigation and communications equipment supplied by Furuno and Radio Holland Canada



Name MV Chetzemoka Type Auto/Passenger Ferry

Builder Todd Pacific Shipyards Everett

**Nichols Brothers Boat Builders** 

**Operator WSDOT Ferry Division** 

The 64-vehicle MV Chetzemoka is the first in the Kwadi Tabil series of new ferries being built by Washington State. The vessel is named after the late Klallam Chief Chetzemoka who lived near the Port Townsend area and was known as a peaceful man and a wise diplomat. He was believed to be about 80 when he died in 1888. While the Chetzemoka is the first ferry to be added to Washington State's fleet in over a decade, two other sister vessels are under construction. The total cost of the Chetzemoka, including construction, contingency and construction

management, is \$76.5m. The new ferry is regularly scheduled to service the route between Port Townsend and the Coupeville (Keystone) terminal. The vessel was built be Todd Pacific Shipyards, Everett Shipyard, Nichols Brothers Boat Builders, with engineering provided by Jesse Engineering.

# Kwa-di Tabil Class Specifications: 273.7 ft Length .273.7 ft Beam .64 ft Draft .11 ft Speed .16 knots Power rating 3,000 hp Max. passengers .750 Max. vehicles .64 Gross tonnage .4,623 Max commercial vehicles .9 Auto deck clearance .16 ft



## All American's New **Eco-Friendly** Ferries



American Marine (AAM) recently completed and launched two new eco-friendly catamaran ferries in November 2010. The 72-ft custom designed sister ships will carry 149 passengers and feature indoor and outdoor seating on an East Coast commuter ferry route. The vessels were designed by Nic de Waal of Teknicraft Design and incorporate many green components. Green features include propulsion systems consisting of Caterpillar C18 ACERT engines fit with specialized CleanAIR Permit filters to reduce harmful emissions by up to 99%. Noise pollution is mitigated with acoustic foam insulation and critical grade mufflers. The cabin interiors are finished with recyclable aluminum honeycomb wall panels and recyclable aluminum ceiling panels with acoustic insulation. The completed vessels were coated with a low VOC paint system. Other amenities include ADA-friendly heads and Beurteaux seating.

•				
Sn	ecii	าดล	าปาก	ns:

opecinications.
Length, o.a
Lenth, w.l
Beam, moulded25.8 ft
Passengers (seated, interior)56
Passengers (upper deck)26
Engines2x Caterpillar C16
Rating600 bhp @ 1,800 rpm
Service speed (laden)11 knots @55% MCR
Fuel consumptionapprox. 30 gph
Propulsion Propeller

#### LARGEST RENTAL FLEET OF SPUD, DECK AND MATERIAL BARGES



- 16 Fleeting locations inland rivers, Gulf, East and West Coast
- Inland and Ocean towing services







New Orleans (504) 780-8100 Fax (504) 780-8200 Norfolk (757) 545-0100 Fax (757) 545-8004 Houston (281) 452-5887 Fax (281) 452-9682

www.mcdonoughmarine.com



**MV Susitna** Name

**Type** Ro/Ro/Passenger Ferry **Builder** Alaska Ship & Drvdock, Inc.

Matanuska/Susitna (Mat/Su) Borough **Owner** 

The MV Susitna is an Office of Naval Research (ONR) platform demonstrating variable geometry/variable draft capability in a twin hull marine vessel. This first of class vessel is designed to operate as a deep draft, high-speed vessel capable of carrying large payloads in high sea states with a stable ride, then transition to a shallow draft landing craft mode capable of delivering expeditionary forces to the beach. The Matanuska/Susitna (Mat/Su) Borough will own and operate Susitna as a roll-on/roll-off passenger (Ro/Ro/Pax) ferry and rescue boat. During the first five years of operation Mat/Su will collect real life operating and performance data for ONR. At the end of this demonstration period Mat/Su will continue to operate Susitna as a ferry relieving the Navy of maintenance and disposal costs during and after the demonstration period. MV Susitna is an ice strengthened, twin hulled marine vessel. Incorporating a small water plane area twin hull (SWATH) design, this high-speed craft is capable of 20 knots in open seas or five knots in two-ft thick, first year sea ice. Her twin steel hulls are joined fore and aft by steel cross members forming a rectangular donut hull form. A buoyant, aluminum center cargo deck is mounted on very



large hydraulic cylinders that raise the cargo deck above the water in her high-speed mode or force the buoyant deck into the water in her landing craft mode providing a variable draft from 12 ft to 4.5 ft. Ice breaking is accomplished in the deep draft mode. The ferry will serve the three most populated areas of Alaska: Anchorage, Mat-Su and Kenai. The vessel is intended to accelerate economic growth at the deep-water port at Point MacKenzie. Alaska Ship & Drydock, Inc. (ASD) and ONR contracted to design and construct the platform in 2005 based on Lockheed Martin's patented Vari-Craft concept. NAVATEK provided the conceptual innovative design for the propulsion system. Guido Perla and Associates performed the detailed design applying the IMO high-speed craft code, ABS rules and USCG Regulations to Susitna's contract design.



Name Builder Type Owner MV Bahamas Express St Johns Ship Building Cargo Landing Craft G&G Shipping

St Johns Ship Building Inc. delivered the MV Bahamas Express, a 190-ft specialized cargo landing craft vessel to G&G Shipping in the Caribbean. The vessel incorporates a design that facilitates roll on cargo and allows for fast response in relatively unimproved loading or discharge sites throughout Caribbean. Newly added features include six plug-ins for refrigerated cargo and a 200 hp bow thruster. The MV Bahamas Express was built to ABS class and will operate just under the 500-ton threshold while still being capable of transporting 600 tons with an on-deck loading area of 6,400 sq ft.

#### Miracle Marine Boat for the "Ax-Men"

Miracle Marine Inc. (M2), an allwelded aluminum boat manufacturer in Potosi, Mo., built the 28-ft fire, dive/rescue, salvage air chamber landing craft with V-8 jet power for Collins River Logging, a company featured on the History Channel's "Ax-Men" television program. The vessel is designed to be the largest shallow water platform with a 3,000 lb capacity and single engine jet power. The vessel features a center console hardtop with 144inch by 84-inch self bailing deck and hydraulic front door and an optional fire system capable of 3,500 gpm.





Photo St. Johns Ship Building

## Affordable Luxury When You're Anchored in Boston

The antiquity and charm of the original Mariners House has been updated to include all the modern amenities, featuring completely renovated private rooms, private baths, elegant common rooms and all the in-room necessities of modern life. Rediscover us.

Starting at

\$65

per night including breakfast. Lunch and dinner offered daily. Guests must be active seafarers with proof of service.



160 Years of Hospitality and Guidance to Professional Mariners

II North Square, Boston, MA 02113 Voice (617) 227-3979 Fax (617) 227-4005 inn@marinershouse.org www.marinershouse.org

To Make a Reservation, call 1-877-SEA-9494

Vessel Name
Type
Builder
Owner

CBRNE FireStorm 70
Fire/Rescue Boat
MetalCraft Marine
Jacksonville Fire Dept.

MetalCraft Marine of Kingston, Ontario & Clayton, N.Y. launched its first FireStorm 70 CBRNE fireboat for Jacksonville Fire Department. The \$4.8m dollar boat is the second NFPA 1925 (National Fire Protection Association) Class II vessel ever built. The first was a FireStorm 69 built for Tampa Fire/Rescue, Fla. In 2009. Class II vessels have complete redundancy for all ships systems as well as Stab-1 damaged stability (full flotation) and must pump over 10,000 gpm. The FS 70 exceeds in this area with a 14,092 gpm at 150 psi and 17,892 gpm at 120 psi, which could supply 12 to 17 fire trucks with shore line connections. The flow of water is so great it exceeds one ton of water per second. The boat hits top



speeds of 41 knots with four CAT C-18s at 1,015 hp each. Ships electronics are Furuno 3-D system communications by Motorola ICOM & Piratecom. The wireless Piratecom can interface with up to six radios and cell phones and has wind and engine filters for audio ability.

Name Independence
Builder Chesapeake
Shipbuilding
Type Cruise Ship
Owner American Cruise Line

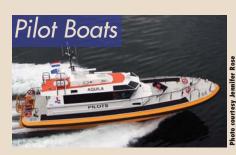


Photo courtesy Chesapeake Shipbuilding

The 223-ft Independence is the newest cruise ship completed by Shipbuilding. Chesapeake The Independence is five feet wider than other American Cruise Line ships and has active wing stabilizers and a stern thruster. The vessel's greater width allows for larger staterooms, wider corridors and features such as breakfast on the larger private balconies. The Independence carries 99 passengers on overnight cruises in the U.S. The cruise ship includes private balconies in every stateroom above the main deck, an easily accessible forward machinery and work space, an enclosed exercise area on the top deck and a putting green.

Name The Aquila, Draco & Orion Builder Kvichak Marine Type Pilot Boat Owner Dutch Pilotage Org.

The Dutch Pilotage Organization, Loodswezen, wanted to renew their fleet with more ecologically friendly craft. Loodswezen challenged Seattlebased Kvichak Marine Industries to incorporate the latest diesel emissions technology in a 72-ft, pilot-class boat that would still meet its operational requirements and exceed 28 knots. Loodswezen selected a vessel designed specifically for their operation by Camarc Design in the UK, the same company that designed their current pilot boats. Loodswezen then selected engines from Caterpillar and an emissions system from Hug Engineering in Switzerland. The Dutch pilot



boat's emissions system combines selective catalytic reduction (SCR) with a diesel particulate filter (DPF). After exhaust passes through the SCR, the DPF collects unburned soot and adds another catalyst, converting the carbon monoxide and hydrocarbons to carbon dioxide and water. This system took the relatively clean emissions of the Tier II compliant Caterpillar ACERT C32 engines, and reduced carbon monoxide by 73%, nitrogen oxide by 76%, hydrocarbons by 94% and particulate soot by 99%, far exceeding the standards of the EPA, EU and the IMO. Kvichak delivered three of these pilot boats in July 2010 to Loodswezen.

#### Name 370 Justice Type Boston Whaler Builder (BCGP)

In 2010, Brunswick Commercial and Government Products (BCGP) introduced the 37-ft Justice, the largest Boston Whaler model ever built. The 370 Justice features a center console design for unobstructed 360-degree access to all areas of the boat. Its fiberglass deep-V hull is designed to yield a smooth ride

despite rough seas. Reverse chines serve to deflect spray for drier rides while also providing quicker recovery between waves and additional lateral stability. Like all BCGP Boston Whaler models, the 370 Justice features unsinkable Unibond construction and fortified laminate schedules for commercial and military applications. The standard integrated windshield and hardtop system is designed to withstand harsh conditions, while affording superior visibility and weather protection for the captain and crew. The face of the console can accommodate dual 14-inch screens and additional electronics necessary for surveillance and other special operations. The console interior fea-



tures a head, sleeping berth, sink and microwave with standard generator and cabin air conditioning. A 34-inch dive door facilitates water rescues, diving operations or boarding access. A bow thruster is standard and the vessel can be equipped with up to 900 hp.

Specifications:	
Length, o.a	37.5 ft
Beam	11.5 ft
Draft	1.9 ft
Weight	13,500 lbs
Max. weight	8,600 lbs
Swamped capacity	5,200 lbs
Person capacity	14
Max. horsepower	900 hp
Min. horsepower	750 hp
Max. engine weight	2,100 lbs
Transom height	2.5 ft
Fuel capacity	

## Name 234 Class Builder Bollinger Shipyards Type Platform Supply Vessel

The Bollinger 234 Class Platform Supply Vessel is the first in a new sister-ship series of 4,000 bhp, DP-2 platform supply vessels to come out of the Lockport La. boat builder. With a clear deck area of 8,225 sq ft, liquid mud capacity of 9,000 barrels and a



cargo carrying capability of 3,000 long tons, the vessels are being used in the oil and gas industry for deepwater support and multi-purpose support operations in the U.S. Gulf of Mexico and international markets.

Specifications:	
Length, o.a	234 ft
Length, b.p	221.3 ft
Beam	56 ft
Depth	18 ft
Light draft	5.5 ft
Loaded draft	14.9 ft
Summer freeboard.	3.1 ft
Main engines	.Cummins

BHP	2,000
Reduction	Twin Disc
Propellers	NIBRAL
Rudders	Becker
Generator drives.	Cummins
Bow thruster	Schottel
DPS	.Beier Radio
Depth recorder	Furuno
Vessel control	Sentinel

DGPSLeica MX 525
GYROYokogawa CM29008
Max. speed11.5 knots
Cruising speed10 knots
Economical speed8 knots
Cabins8
Berths22
Offshore workers16







## Name Hybrid RAIV Builder North River Boats, Inc. Type Patrol Boat Owner U.S. Navy

North River Boats, Inc. of Roseburg, Ore. constructed for the U.S. Navy a 35-ft Hybrid RAIV to be used as an Antiterrorism/Force Protection (AT/FP) Patrol Boat. The boat is powered by twin Cummins QSB 5.9L, 425 hp diesel engines with 280-1 transmissions Hamilton 292 Jets. Maximum speed is 42 knots at lightship and 39.4 knots under full load condition. The cruising speed is 30 knots under full load. A fuel capacity of 200 gallons gives the boat a range of 300 nautical miles. The craft will typically be manned by a crew of five.

#### Name Hercules Class Builder Northwind Marine Type Patrol/Rescue Boat

Northwind Marine completed the first Hercules Class 40 patrol boat designed for search and rescue operations in coastal waters. It requires a crew of two and will accommodate up to a crew of five. The vessel is powered by twin Volvo D9-500 Diesel Motors coupled to Hamilton HJ292 Jets and will cruise at 26 knots for



225 nautical miles. The vessel's cabin features sound deadening material keeping the decibel range in the low 70s while running full power. Shock mitigating seating and flooring reduce crew fatigue for longer range patrols.

The Hercules Class 40 was designed by Ivan Erdevicki and the plans were approved through Lloyds of London.

### Type Hover Barge Builder Hovertrans Solutions

Hovertrans Solutions Pte. Ltd. has developed a new modular range of hoverbarges ranging from 50 tons to 400 tons.

Hovertrans Solutions designs and manufactures hoverbarges for heavy lift in difficult terrain in the global oil and gas and the specialist transportation industries. The amphibious hoverbarge is capable of carrying thou-



sands of tonnes in payload over swamps, tundra, ice and shallow water. A significant advantage of the hoverbarge is that it only exerts one psi ground pressure while on hover, thus minimizing any environmental footprint.

The modular hoverbarge is constructed from specially designed pontoons with a modular skirt and lift fan system. It can be trucked to the location and assembled on-site, enabling access to inland areas such as lakes, rivers and wetlands.

#### Name Moose M2-35 Type Police & Fire Boat Builder Moose Boats

The Moose M2-35 emergency response model is designed as a multifunction craft and can be readily outfitted with many systems, which makes it suitable as a police and firefighting tool. Its twin 300 hp outboard propulsion enables quick response times. A large, below-deck fire pump delivers 1,400 gpm at 150 psi to an RF controlled electric roof-mounted monitor. Additionally, the vessel is fitted with two 2.5-inch connections for hand lines and a five-inch Storz connection to provide a significant supply of water to a shore pumper or hydrant. The



 Specifications:
 34.7 ft

 Length, o.a.
 34.7 ft

 Beam
 13.5 ft

 Max. draft
 3.3 ft

 Dead rise
 15 degrees

 Displacement
 16,200 lbs (dry)

 Fuel capacity
 250 gal

 Propulsion
 2x 300 hp Evinrude

 Generator
 Westerbeke 5.0 BCGD

 Fire pump engine
 5.0 ltr Mercruiser MPI

 Fire pump
 HALE 60FB

 Monitor
 Elkhart Brass Scorpion RF

 Electronics
 Furuno, Icom, Simrad, Motorola

vessel has a fully air-conditioned and heated cabin, enabling superior EMS care and it is fully equipped for day and night searches, rescue, surveillance and law enforcement operations.

# The first name in maritime training

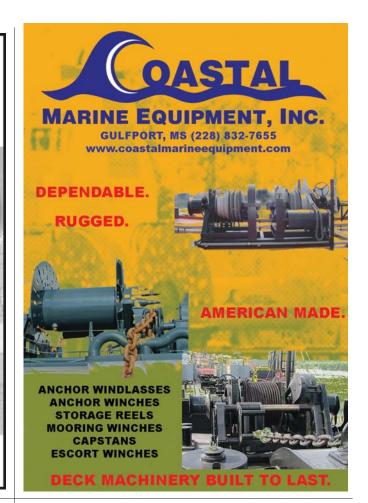
Mariner career training and industry learning backed by over 130 years of tradition.

Maritime College Professional Education & Training offers traditional and online training opportunities to professional mariners and nautical enthusiasts.

- · Basic and Advanced Firefighting
- · Bridge Resource Management (BRM)
- · Automatic Radar Plotting Aids (ARPA)
- · Radar (Original and Renewal)
- · Basic Safety Training (BST)
- · Able Seaman (AB)
- · Lifeboatman/ Proficiency in Survival Craft (PSC)
- · Tankship Person in Charge (PIC)
- 100 Ton, 200 Ton, Limited Master/OUPV
- . Electronic Chart Display and Information Systems (ECDIS)
- · International Ship and Port Security (VSO, FSO, CSO)
- · Global Maritime Distress and Safety System (GMDSS)
- Online Marine Surveying Programs
- · Flashing Light
- RFPNW Assessments
- · First Aid and CPR
- Celestial Navigation

Both contract and scheduled training available. For more information, call (718) 409-7341 or go to www.sunymaritime.edu for more details.

## MARITIME COLLEGE STATE UNIVERSITY OF NEW YORK



## DIVERSIFIED Engine Exhaust Systems



ABS Certified Bureau Veritas Qualified

HAPCO ENGINE AND

**PRODUCTS** 

HARCO MANUFACTURING CO.

1000 Industrial Pkwy • Newberg OR 97132 800-394-7571 Fax: 503-537-0601 www.harcomanufacturing.com email: sales@harcomanufacturing.com

#### **TUTOR-SALIBA CORPORATION**

Contact: James Foster 818-362-8391

EM1068 Official # 534891 - 1021 net/Gross Tons - Built 1928 in Oakland CA. LOA 258.5' - Beam 38' - Depth 12'. Flat Deck Barge, riveted steel construction, raked bow and stern. 6" asphalt wear deck with 3' steel fenced sides running port and starboard. Barge is also outfitted with 2 Clyde two drum waterfall winches. \$300,000.00.

EM1163 - 125' x 34' x 9' Flat Deck Barge s/n 1065170 c/w 12 hatches, 4 bitts, 6 kevels, 25 degree raked bow/stern, stern w/skaggs. \$125,000.00.

#### PEOPLE & COMPANY NEWS













Gregg, Jr.

**Bowle** 

**Lewis-Manning** 

Shaw

Ayo

### Jo-Kell Loses Long Time Colleague & Friend

Jo-Kell Inc., an electrical distribution and engineering company based in Chesapeake, Va., announced the loss of Walter E. (Ned) Gregg Jr., on September 6, 2010. Gregg, who was 92, was born in Baltimore, Md. and graduated from Baltimore Polytechnic Institute in 1936. He graduated from Cornell University in 1939 with a degree in Electrical Engineering. He began his career at Universal Wiring in Providence, R.I. and went on to start his own consulting business, Gregg & Associates which was later sold to Eaton Corporation. Gregg had worked for Jo-Kell Inc. since 1978.

## Bowles Leads St. Lawrence Seaway Management Corp.

Terence F. Bowles was appointed as President and CEO of the St. Lawrence Seaway Management Corporation (SLSMC) on November 1. Bowles was President and CEO of the Iron Ore Company of Canada from 2001 to 2010. Bowles is a chemical engineer with an MBA from McGill University. He replaces Richard Corfe who is retiring after nearly 28 years with the organization.

### **Lewis-Manning VP for Canadian Shipowners Association**

Robert Lewis-Manning has been appointed as Vice-President Operations for the Canadian

Shipowners Association (CSA), effective November 30. Lewis-Manning holds a master's degree in Business Administration from Royal Roads, a Bachelor of Arts from Dalhousie, as well as a Command Certification (Masters) from the Naval Operations School in Halifax. He comes to the CSA after a 24-year career in the Canadian Navy.

#### **Hornblower Names Shaw COO**

Hornblower Cruises & Events has appointed Bob Shaw to the position of chief operating officer. Shaw is a LEED-accredited professional who most recently served as president for the mechanical contracting company R.M. Thornton, Inc. Shaw earned a MBA from Harvard University and completed his undergraduate engineering degree at Cornell University.

### Training Ship Master Wade to Retire from MMA

Captain Laurence "Larry" Wade, master of Maine Maritime Academy's training ship, is to retire in 2011. Since Wade's appointment as the training ship's top officer in 1996, he has logged more than 15 training cruises. A 1964 graduate of Maine Maritime Academy, Wade sailed as a professional merchant mariner for more than 30 years, earning an unlimited master's license in 1970. He later formed Wade Marine Services, Inc., a maritime consulting company that provided services to the

shipping industry and to the Maritime Administration (MARAD).

## **Crowley Names Ayala General Manager, Puerto Rico Ops**

Crowley Maritime Corporation promoted Jose "Pache" Ayala to general manager of operations for the company's liner services group in Puerto Rico. In October 2009, Ayala was promoted to director of labor relations. Prior to that he served as president of the Teamsters for five years in San Juan and two years as vice president. Ayala also spent 12 years with Crowley in barge operations.

### Fifty-Nine Foss Vessels Honored for Environmental Excellence

For 18 years, the Drew Foss, a tugboat operated by the Foss Maritime Company, has been free of environmental mishap. So have the Arthur Foss, the Justine Foss and a dozen other Foss vessels. In fact, 59 vessels owned by the Seattle-based Foss were recognized by a major maritime organization for their environmental safety records. Altogether, the Foss vessels feted by CSA have gone a combined 551 years without an environmental incident. Foss was honored by the CSA at a dinner ceremony in Washington, D.C., with the awards presented by Maritime Administrator, David T. Matsuda and Rear Admiral Brian Salerno, Deputy Commandant for Operations, U.S.

36 MN December 2010

Jan. 4 - May 10, 2011 www.maritimephotographs.com



ENGINEERING NEWS Don Sutherland Memorial

### Maritime Photo Contest

#### Your photo could be published in the world's largest maritime magazine

This is the perfect opportunity to share your personal view of the maritime world. Candidates may enter as many photos as they like, in each of the five categories below. Entries can be submitted and viewed at:

#### www.maritimephotographs.com

The best entries from each category will be published in the June 2011 edition of Maritime Reporter and Engineering News. All photos will be hosted online, where voters will choose one overall Grand Prize winner. Votes must be entered by May 10 to be counted.

Established to honor the memory of the late Donald S. Sutherland, maritime photographer extraordinaire.

#### **Categories:**

Ships and Boats Offshore Structures People Maritime Scenes Weather Systems



#### **Grand Prize:** Canon EOS Rebel Digital T1I 15.1 MP w/18-55MM IS Lens

- -SLR
- -3.1x Optical Zoom -SD/MMC Memory Card



#### Sponsored By:

## **CROWLEY**

People Who Know

www.crowlev.com

#### Always Safe. Always Ready.

- Worldwide Maritime Transportation
- Marine Logistics
- · Engineering
- Full Service Shipyard

800.426.2885 www.foss.com









PureBallast 2.0

www.alfalaval.com/pureballast



(902) 423-9271

www.irvingshipbuilding.com

Irving Shipbuilding Inc.





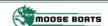
#### R.W. FERNSTRUM & COMPANY

We have the heat transfer products to meet your needs. 906.863.5553 • www.fernstrum.com



**New Construction** Overhaul and Repair of Drilling Rigs, Ships, Tugs, Workboats. Barges, and Platforms

www.signalint.com



Moose Boats builds the highest-quality aluminum catamarans in the industry. Our boats are designed to meet a variety of mission-specific applications for law enforcement, emergency response and security patrol purposes.

www.mooseboats.com · 866-GO-MOOSE



Your First - Choice **Shipyard for New Construction and Repair** 

www.senescomarine.com

For complete contest rules go to http://www.maritimephotographs.com/rules-and-terms.asp

www.marinelink.com MN 37

#### PEOPLE & COMPANY NEWS

Coast Guard and Michael Bohlman, Chairman of CSA. Capt. Jonathan Wood, skipper of the Volans, accepted awards on behalf of Foss.

### **Great Lakes Shipyard Builds Barges for Corps of Engineers**

Great Lakes Shipyard of Cleveland, Ohio completed construction and delivery of two new barges for the U.S. Army Corps of Engineers. The barges will be used to perform critical maintenance and inspections of lock and dam facilities on the upper Mississippi River. One of the barges will service Lock and Dam 16 in Illinois City, Ill. while the other will service Lock and Dam 18 in Gladstone, Ill. Great Lakes Shipyard, a division of The Great Lakes Towing Company, operates a full-service shipyard and drydock in Cleveland and specializes in all types of marine construction and repairs. The company is currently expanding its capabilities for new vessel construction, repairs and for aluminum and steel fabrication. The company recently placed an order for a new 700-ton mobile boat hoist. This will be the largest of its type on the Great Lakes, including both U.S. and Canada, and the second largest in North America.

#### KKMI Christens the Marine Travelift Haully Green Giant

San Francisco Bay-based KKMI has purchased a Marine Travelift 50 BFMII mobile boat hoist for its new Sausalito boatyard facility, sister to the original KKMI location in Point Richmond. The new facility is designed to preserve the integrity of Sausalito's working waterfront; to showcase KKMI's best management practices, especially in the arena of environmental compliance; and to offer top-quality professional services

to local boaters. According to CEO Paul Kaplan, every aspect of the operation needed to be compatible with these goals, and that included the new Marine Travelift mobile boat hoist. KKMI worked closely with Marine Travelift's engineers as they developed the new hoist, which incorporates recycled aircraft tires. Its hydraulics run on mineral-based biodegradable oil and the machine's Cummins Tier III diesel engine uses biodegradable fuel.

### **Dann Marine Towing Upgrades Power**

Dann Marine Towing, with a fleet of 17 tugs, operates out of its homeport of Chesapeake City, Md. and tows along the Atlantic and Gulf coasts as well as to South and Central America. Dann Marine has recently put their 100-ft by 32-ft tug Gulf Coast back into service following a major refit that included swapping out a pair of 1,200 hp



engines for a pair of 1,600 hp Cummins QSK50 engines. The repower involved modifications to the engine foundations and cooling system all of which was carried out at the Lyon Shipyard in Norfolk, Va. The ABS load-lined model bow tug is fitted with an Intercon DD200 towing winch loaded with 2,000 ft of two-inch cable and 305 ft of 1.5-inch wire. It carries tanks for 81,385 gallons of fuel and 5,268 gallons of potable water.



38 MN December 2010

#### **DIRECTORY: COATINGS & CORROSION CONTROL**

#### **Advanced Polymer** Coatings (MarineLine)

PO Box 269

Avon, OH 44011 www.adv-polymer.com David Keehan tel: 440-937-6218 fax: 440-937-5046 email: dave.keehan@adv-polymer.com Descr: Cargo tank lining manufacturer Products: MarineLine — high performance cargo tank lining system

#### **BioCoatings LLC**

1007 N Federal Hwy Suite 227 Ft. Lauderdale, FL 3304 www.biocoatings.org Janet Simmons tel: 866-201-2877 email: info@biocoatings.org Descr: BioCoatings is a marketer of environmentally friendly VOC compliant "green" products - primers, paints, coatings and sealers for concrete, wood and rubber for marine, industrial, commercial and home improvement markets

#### Blastech Mobile LLC

12400 Highway 43 North Axis, AL 36505 www.blastech.com Tervor Neale tel: 519-754-3722 fax: 519-753-1453 email: trevorn@blastech.com Descr: Specialist applicator of protective coatings and linings
Products: Blast and primed steel plate

#### **Calico Coatings**

P.O.Box 901 Denver, NC 28037 www.calicocoatings.com Tracy Trotter tel: 704-483-2202 email: info@calicocoatings.com Descr: Calico Coatings is customizing coating solutions that reduce friction and wear, save fuel and increase performance for their clients Products: Applies performance coatings to

a wide array of items ranging from bearings

#### **Coating Systems and** Supply, Inc.

11479 Darryl Dr. Baton Rouge, LA 70815 www.coatingsystemsandsupply.com tel: 800-867-3127 email: mike@cssbtr.com Descr: Supplier of high performance marine, industrial and specialty coatings Products: Epoxies, enamels, urethanes, cargo tank linings, lead abatement materi-

#### The Columbia Group-Rosenblatt Ship Design Division

1201 M St. S.E., Suite 020 Washington, DC 20003 www.columbiagroup.com John Deller tel: 202-608-8443 email: jdeller@columbiagroup.com Descr: TCG supports the U. S. military in acquisition, program and financial management, logistics, engineering, and design, fabrication and test Products: TCG-RSDD provides ship coatings solutions for underwater hull, tanks and non-skid, including the selection of speciality coatings; devolps specs and per-

forms 3rd party evaluations

#### ComCor Tech, LLC

30529 East Mill Run Milton, DE 19968

www.comcortech.com Christopher Moore tel: 302-644-14535 email: cmoore@comcortech.com Descr: ComCor Tech provides tank cleaning, surface preparation and coating services to the commercial marine and cruise ship industries

Products: Provider of tank cleaning of all types, water blasting, slurry blasting, high solid paint application

#### **DeFelsko Corporation**

802 Proctor Ave. Ogdensburg, NY 13669 www.defelsko.com Terry LaRue tel: 315-393-4450 email: techsale@defelsko.com Descr: U.S. manufacturer of coating thickness gages and inspection instruments Products: PosiTector, PosiTest, PosiPen

#### Ecorr Systems, Division of Root International, Inc. 288 Cindy Lou Place

Mandeville, LA 70448-4632 www.ecorrsystems.com Roland Ledet, VP tel: 985-624-9782 email: roland@rootintl.com Descr: Distributor of corrosion control prod-

#### **Epmar** Corporation/SynDeck

13240 Barton Circle Whittier, CA 90605 www.epmar.com tel: 562-236-1175 email: villaw@quakerchem.com Descr: Full line of ultra lightweight underlayments and systems to meet the toughest performance standards Products: Underlayments, Membranes, Coatings, Bond Coats, Grouts, Adhesives,

#### **Elzly Technology** Corporation

833 Wesley Ave Ocean City, NJ 08226 www.elzly.com Pete Ault tel: 609-545-8751 email: pault@elzly.com Descr: Corrosion and coatings consultants Products: Consulting engineering services, inspections, surveys

#### Hempel USA Inc.

shop primers and more

600 Conroe Park North Dr. Conroe, TX 77303 www.hempel.com tel: 936-523-6000 email: sales@us.hempel.com Descr: Hempel USA Inc manufactures and commercializes marine and industrial coat-Products: Silicone, antifoulings, ballast tanks, cargo holds, cargo tanks, epoxies,

#### Interbay Coatings, Inc.

3209 E. 3rd. Ave. Tampa, FL 33605 www.InterbayCoatings.com Scott Lancaster tel: 813-242-4100 email: scott@interbaycoatings.com Descr: Distributor for International Paint Co. Products: Marine coatings

#### International Paint LLC

6001 Antoine Dr. Houston, TX 77091 www.international-marine.com John Kelly tel: 713-684-1221 email: john.kelly@akzonobel.com Descr: International Paint has over 800 qualified technical staff around the world, many qualified to NACE Coating Inspector Level II, FROSIO Inspector Level III or equivalent; Backed up by 16 manufacturing plants, operations in 60 countries, 13 specialist marine laboratories and over 500 delivery points worldwide

#### Jastram Technologies Ltd

135 Riverside Dr., North Vancouver, BC V7H 1T6, Canada www.jastramtechnologies.com Martin Lepage tel: 604-988-1111 fax: 604-986-0334 email: mlepage@jastram.com Descr: Marine equipment distributor
Products: Cathelco Impressed Current Cathodic Protection system, Cathelco Pipe work anti-fouling and anti-corrosion system, Hamilton Jet, marine lighting and other equipment

#### NGF Canada Ltd

255 York Rd., Guelph, ON N1E3G1 Canada www.ngfcanada.com Jason Martin tel: 519-823-7323 email: mail@ngfcanada.com Descr: Manufacture/distribution of glass flake additive Products: Microglas glass flake as

paint/coating additives for enhanced corro-

#### Ocean and Coastal Consultants 35 Corporate Drive, Suite 1200

sion protection

Trumbull, CT 06611 Dan Kinard tel: 203-268-5007 email: dtki@ocean-coastal.com Descr: Marine and coastal engineers with on staff professional engineer divers Products: Corrosion evaluation and consult-

#### **PEL Associates** 1084 Shennecossett Rd.

Groton, CT 06340 www.pelassociates.com Mort Wallach tel: 860-448-6522 email: mlwallach@pelassociates.com Descr: New product development Products: Sensors & coatings, antifouling

#### Platypus Marine Inc.

102 North Cedar St. Port Angeles, WA 98363 www.platypusmarine.com Charlie Crane tel: 360-808-4303 email: capt@platypusmarine.com Descr: Full service shipyard-Products: Painting, modifications, steel, wood, fiberglass, aluminum

#### Seacoat Technology, LLC

11215 Jones Rd. West, Suite H Houston, TX 77065 www.seacoat.com John Bowlin tel: 832-237-4400 email: jbowlin@seacoat.com Descr: Siloxane foul release coatings Products: Sea-Speed V5

#### Sea Shield Marine **Products**

17907 Arenth Ave. City of Industry, CA 91748 www.seashieldmarine.com Gregg Macellven tel: 800-638-2577 email: macspacs@sbcglobal.net Descr: Manufacturer Products: Zinc, aluminum & magnesium

#### **Sherwin-Williams**

92113

101 Prospect Ave. Cleveland, Ohio 44115 http://protective.sherwinwilliams.com/coatings tel: 800-524-5979 email: sherwin@ultlead.com Products: Sherwin-Williams offers a full line of topside, ballast and hull coatings

#### SIPCO Surface Protection 2798 East Harbor Dr., San Diego, CA

www.sipcosp.com Peter Lignos tel: 619-807-6504 email: lignos@muehlhan.com Descr: Corrosion control, blasting, painting, Products: Abrasive blasting, water-jetting, protective coatings, general maintenance painting

#### **Thermal Spray Solutions**

1105 International Plaza, Suite B Chesapeake, VA 23323 www.thermalsprayusa.com Chris Nichols tel: 757-673-2468 email: chris@thermalsprayusa.com Descr: Thermal Spray Solutions, Inc. is a full-service thermal spray facility featuring rotating equipment repair, corrosion control and HVOF coatings as hard chrome replacement on hydraulic cylinder rods

#### Whitehall Management

6 Village Dr Mahwah, NJ 07430 www.fujihuntsmartsurfaces.com Jim Bambrick tel: 210-819-5274 email: jebambrick@optonline.net Descr: FUJIFILM Hunt Smart Surfaces, Products: Duplex foulant release silicone hull coating system

#### Wilson Walton International

3349 Route 138, Bldg. B, Suite B Wall, NJ 07719 www.wilsonwalton.com Patrick Robinson tel: 732-681-0707 email: patrick@wilsonwalton.com Descr: Marine corrosion control specialists Products: Sacrificial anodes, impressed current cathodic protection (ICCP), marine growth prevention systems (MGPS)

#### Xiom corp.

78 Lamar St. West Babylon, NY 11704 www.xiom-corp.com Jeff Zero tel: 631-643-4400 email: jeff@xiom-corp.com Descr: Manufacture of environmentally friendly polymers for thermal spraying and portable equipment for applying polymer powder coatings on site without the need for ovens Products: Marine vessel hull protective coating, chemical protection coating, polyethylenes, polyesters, nylons, thermal spray equipment

MN **39** www.marinelink.com

#### **PRODUCTS**

#### **Rustibus De-Scaling Hand Tools**

Dalseide Shipping Services developed a rust removing machine based on a patented rotating chain link system providing more than 200,000 blows per minute, depending on the machines size. More recently, the company produced de-scaling machines, electric hand tools which are faster and ideal for spot scaling. Dalseide shipping Services exports to the shipping industry worldwide through their offices in Norway, Antwerp (Rustibus N.V), Singapore (Rustibus PTE LTD) and Houston (Rustibus Inc.).

#### www.rustibus.com

#### **Dometic Launches In-Duct Breathe Easy Air Purifier**

Dometic Marine launched the new In-Duct Breathe Easy Air Purifier to the U.S. workboat market. The system was awarded the IBEX Innovation Award in the Mechanical Systems category. The In-Duct Breathe Easy Air Purifier is specifically designed to work within the ducting of a vessel's air conditioning system. Operating silently, it purifies and cleanses air using Photocatalytic Nano-Mesh Technology with UV light. Each time the air circulates it is further purified. www.dometic.com

#### Parker TFD Fittings Are Red Rust Resistance

CommunicationsSuperior plating gives fittings from Parker Hannifin Corporation's Tube Fittings Division (TFD) unmatched protection against red rust. Parker TFD fittings withstand the harshest operating environments, particularly those that promote the rapid onset of red rust. Red rust is the formation of iron oxide, signaling deterioration of the fitting base metal. In a recent salt spray test conducted by Miami Valley Materials Testing Center, an accredited independent test center, Parker TFD

fittings remained free of red rust after 480 hours of exposure. **www.ravagesofredrust.com** 

#### ComCor Tech Now Offers Hull Prep & Coating

ComCor Tech was formed in 1987 to offer services and products involved with corrosion and combustion technology. Today ComCor Tech has grown to provide tank cleaning, surface preparation and coating services to the commercial marine and cruise ship industries. ComCor Tech has created procedures for cleaning and gas freeing areas that are cost effective to vessel owners.

#### www.comcortech.com

#### Fischer Handheld Coating Thickness Gauges

The DeltaScope FMP30, ISOScope FMP30 and DualScope FMP40 coating thickness instruments feature strategies for measurement capture, more memory and extensive graphical and statistical evaluation capabilities.

#### www.fischer-technology.com

#### Sherwin-Williams Significant Supplier of U.S. Navy

U.S. Navy Rear Admiral Wendi B. Carpenter, Commander, Navy Warfare Development Command, Norfolk, Va., was the recent guest of Sherwin-Williams during Cleveland Navy Week. Carpenter met with Sherwin-Williams Chairman and CEO, Chris Connor, and senior management of the company's Protective & Marine Coatings business. Sherwin-Williams is the principal supplier in the current dry-docking and maintenance cycle of the USS Theodore Roosevelt, providing the coatings for the underwater hull, freeboard, topside and tanks at Northrop Grumman Newport News Shipbuilding.

http://protective.sherwin-williams.com

#### **Rustibus**



**Dometic** 



Parker

	484	-	-	-	-
-	過ぎ	JAC)	<b>100</b>	ŒD	
	415	TE	and the	<b>agu</b>	
	-25				
	Market Name				

**Sherwin-Williams** 



**40** MN December 2010

#### BY THE NUMBERS

Offshore Rig Fleet by Region							
Region	%	No.					
Africa – West	88.5%	(46/52)					
Asia – SouthEast	76.4%	(68/89)					
Europe - North Sea	83.6%	(61/73)					
Mediterranean	71.4%	(15/21)					
MidEast - Persian Gulf	74.5%	(73/98)					
N. America – Mexico	68.8%	(22/32)					
N. America - US GOM	68.4%	(54/79)					
S. America – Brazil	91.8%	(56/61)					

Source: Rigzone

#### Offshore Rig Utilization by Type

Туре	%	No.
Drill Barge	80.0%	(8/10)
Drillship	77.8%	(42/54)
Jackup	73.9%	(269/364)
Semisub	86.3%	(145/168)
Tender	82.8%	(25/29)

Source: Rigzone

Submersible

Source: Rigzone

Tender

#### **TSA Surcharge West Coast** Date ch/\$ ch/% Nov 15 489.00 -11.50 Nov 8 500 50 +23.00 +4.8 477.50 +1.00+0.2Nov 1 476.50 +10.00 Oct 25 +2.1 Oct 18 466.50 -8.50 -1.8 Oct 11 475.00 +6.00 +1.3 469 00 +20.00 Oct 4 +45 Sep 27 449.00 +4.5 +20.00 Sep 20 452.50 -1.50 -0.3 -2.00 Sep 13 454.00 -0.4+12.50 Sep 6 456.00 +2.8Aug 30 +0.2 443.50 +1.00 **East Coast** \$/MT **ch/\$** -2.00 ch/% Date 497.00 Nov 15 -0.4499.00 +21.00 +4.4 Nov 8 Nov 1 478.00 +1.00 +0.2 Oct 25 477 00 +5.50 +1.2 471.50 -11.00 Oct 18 -2.3 482.50 +8.50 +1.8 Oct 11 Oct 4 474.00 +19.00 +4.2 Sep 27 Sep 20 455.00 -0.9 -4 00 459.00 -1.00 -0.2 Sep 13 460.00 +1.50 +0.3 458.50 +4.00 +0.9 Sep 6 Aug 30 454 50 +6.00 +1.3Source: Bunkerworld.com http://www.bunkerworld.com/markets/surcharges/tsa#

#### **Indicative World Steel Prices**

Indicative prices		Change
	CC1 00	
SBB HRC world price \$/t	661.89	-18
SBB Rebar world price \$/	t 632.558	+1
SBB World Price Tracker	231.744	-3
	Source: Steel	<b>Business Briefing</b>
htt	p://www.steelbb.	com/steelprices/

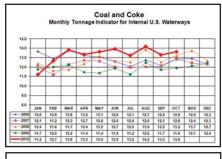
#### **Offshore Rig Day Rates** Floating Rigs Rig Type **Rigs Working** Total Rig Fleet Average Day Rate Drillship < 4000' WD \$257,120.00 \$422.089.65 6 rigs 8 rigs Drillship 4000'+ WD 35 rigs 48 rigs Semisub < 1500' WD 11 rigs 18 rigs \$293,992.86 Semisub 1500'+ WD 62 rigs \$316,463.40 Semisub 4000'+ WD 77 rigs 91 rigs \$403,129.75 Jackup Rigs Rig Type **Rigs Working** Total Rig Fleet Average Day Rate Jackup IC < 250' WD Jackup IC 250' WD 32 rigs 40 rigs \$82,450.00 \$95,251.56 52 rigs 65 rigs Jackup IC 300' WD 88 rigs 125 rigs \$104,296.67 Jackup IC 300'+ WD 110 rigs 144 rigs \$139,466.00 Jackup IS < 250' WD Jackup IS 250' WD Jackup IS 300' WD 5 rigs 7 rigs 10 rigs \$137,000,00 8 rigs 2 rigs 5 rigs \$60,300.00 Jackup IS 300'+ WD 0 rigs 3 rigs Jackup MC < 200' WD 2 rigs 16 rigs \$33,000,00 Jackup MC 200'+ WD 9 rigs 28 rigs \$52,333.33 Jackup MS < 200' WD 2 rigs 2 rigs Jackup MS 200'+ WD 19 rigs \$68,250.00 6 rigs Other Offshore Rigs Rig Type Drill Barge < 150' WD Rigs Working Total Rig Fleet **Average Day Rate** 18 rigs 39 rigs Drill Barge 150'+ WD 5 rigs 9 rigs \$51 157 14 Inland Barge 39 rigs 74 rigs 250 rigs Platform Rig 142 rigs \$44 996 43 \$40,000.00

\$122,806.67

Source: Charts courtesy of Waterborne Commerce Statistics Center, New Orleans, La. (http://www.iwr.usace.army.mil/ndc/wcsc/wcsc.htm)

6 rigs

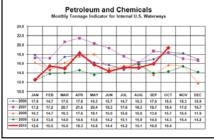
32 rigs



0 rigs

23 rigs







Bunker F	исі							
Port		IFO 380	IFO 180	)	MDO		Del. Date	
Corpus Christi		485.00	510.00	)	765.00	D 2	010-11-18	
Houston		456.00	478.00	)	_	W 2	010-11-17	
			Source: Bunkerl	ndex.com - ht	tp://www.bunkerwo	rld.com/mar	kets/prices	
Port	IF0380	IFO	180	MGO	MDO	Barge	Updated	
New York	472.50	498	3.50	_	739.00	\$7.50	Nov 17	
Houston	460.00	481	1.50	_	742.50	\$7.00	Nov 18	
Los Angeles	490.00	510	0.50	Pending	Pending	\$5.80	Nov 18	
Source: Bunkerworld.com - http://www.bunkerworld.com/markets/surcharges/tsa#								
		Source	:: Bunkerworla.com	<ul><li>nttp://www.</li></ul>	bunkerworia.com/m	arkets/surci	iarges/tsa#	

www.marinelink.com MN **41** 



## **2011 ANNUAL MEETING CALL FOR PAPERS**

## NOVEMBER 16 – 18, 2011, HOUSTON, TEXAS

PAPERS ARE WELCOME WHICH AIM TO ADVANCE THE ART, SCIENCE, AND PRACTICE OF:

- NAVAL ARCHITECTURE AND MARINE ENGINEERING
- SHIP CONSTRUCTION AND OPERATION
- OCEAN ENGINEERING
- OFFSHORE TECHNOLOGY
- AND OTHER MARINE-RELATED FIELDS

#### OTHER GENERAL AREAS OF INTEREST INCLUDE:

- ENVIRONMENTAL CONSIDERATIONS
- HUMAN FACTORS
- LIFECYCLE ENGINEERING
- MARINE ECONOMICS
- MATERIAL TECHNOLOGY
- PIPELINES AND RISERS
- REGULATORY ISSUES
- RENEWABLE OCEAN ENERGY
- SAFETY AND STABILITY
- STRUCTURES AND HYDRODYNAMICS
- SUBSEA TECHNOLOGY
- TRANSPORTATION SYSTEMS

SNAME ANNUAL MEETING & EXPO EXTENDED ABSTRACTS DUE: JAN 21, 2011 ABSTRACTS ACCEPTED: MARCH 1, 2011 SUBMIT TO: AM2011@SNAME.ORG

SHIP PRODUCTION SYMPOSIUM EXTENDED ABSTRACTS DUE:MARCH 1, 2011 ABSTRACTS ACCEPTED: JUNE 1, 2011 SUBMIT TO: SPSPAPERS@SNAME.ORG





## Post Your Resume for Free • Energize Your Job Search @ Maritime Jobs.com

## Maritime Jobs. com where employers and job seekers connect

The Maritime Industry's Leading Employment Website. For more information contact: Jean Vertucci at vertucci@marinelink.com





#### VANE BROTHERS

 Over a Century of Maritime Excellence — Baltimore ★ Norfolk ★ Philadelphia

THE VANE BROTHERS COMPANY is recruiting qualified candidates for positions on our brand new state-of-the-art marine transport vessels operating along the Northeastern Atlantic Seaboard. We offer highly favorable work schedules - 2 weeks on - 2 weeks off, as well as excellent opportunities for career advancement.

#### Tug Masters and Mates

Must possess a valid Master of Towing Vessels near coastal or greater endorsement. Experience with petroleum barges necessary. New York Harbor experience preferred.

#### **Marine Engineers**

Chief engineers for Coastal and Inland tugboats. Must possess a valid DDE (Designated Duty Engineers) license or greater. Valid MMD (Merchant Marine Document) required. Two years engine room experience required.

#### Tankermen

Current MMD and PIC endorsement required; experience preferred.

If you have the skills and experience for any of our open positions, please contact our Fleet Recruiter at 410-735-8212, or fax your resumé to 410-735-8280.

www.vanebrothers.com

#### **Director of Simulation Technology** FY11-13

Job Location: USA, Buzzards Bay

A special mission college within the Massachusetts state university system

Position:

Director, Simulation Technology

#### **MASSACHUSETTS MARITIME ACADEMY**

Founded in 1891, the Massachusetts Maritime Academy is the nation's oldest and finest co-ed maritime college. The Academy prepares young women and men for exciting and rewarding careers on land and sea. Our graduates have been at the very top of seagoing, engineering, environmental, and international business professions.

#### **POSITIONS AVAILABLE**

- FT, Tenure-track Engineering Faculty FY11-09
- FT, Tenure-track Marine Transportation Faculty FY11-11
- FT, Tenure-track Engineering Faculty FY11-12
- Director, Simulation Technology FY11-13

The Academy is located in Buzzards Bay at the mouth of the scenic Cape Cod Canal and is a member of the Massachusetts state university system.

For information about this position and how to apply, visit the employment quick link on our web page at

www.maritime.edu.

Massachusetts Maritime Academy is an AA/EEO employer. Under-represented groups are encouraged to apply.

Posting: November 2010

Start Date: ASAP

Position Number: FY11-13

Application Deadline: Open until filled

Division: Operations Division

Union affiliation: Association of Professional

Administrators (APA)

Supervision received: Reports to Vice Pres-

ident of Operations

Supervision exercised: Supervises subordinate professional, classified, and student

personnel in area of expertise

#### General responsibilities:

- •Oversee the operation, maintenance and preventative maintenance of all simulators
- •Responsible for planning of simulator acquisitions, replacement, and upgrades working with appropriate departments
- •Responsible for writing RFP's for new simulators, upgrades, and installation to existing simulators
- Troubleshoot and repair simulators software, hardware, systems, and programs

- Coordinate all software and maintenance contracts
- Coordinate simulator availability for open houses and visitors
- Conduct training for simulator operators
- Develop and maintain procedures, budget, and schedule for simulator operations
- •Ensure simulators are functioning properly for all labs/classes
- •Perform other related duties and responsibilities as assigned
- Supervise departmental staff

#### **Oualifications and requirements:**

- Bachelor degree in related field or at least ten (10) years experience in simulation technology
- •Extensive experience with Microsoft servers, network technology and hardware
- •Ability to work effectively with faculty, professional, and student personnel
- Excellent administrative, organizational, and interpersonal skills
- •Ability to function effectively in a multi-task college environment
- Professional competence as evidenced by personal growth and development
- Experience supervising personnel

#### Preferred qualifications:

- Certification in related field
- •Knowledge and understanding of Academy's mission
- Microsoft Certified Systems Engineer
- •Masters degree in Computer Science

\$70,000 - \$80,000. The Academy offers generous benefits policies and a competitive salary commensurate with qualifications and experience.

FLSA status: Exempt.

To apply, please submit a cover letter, a resume, an MMA application, Affirmative Action form, and the contact information of five (5) professional references. These forms are located on the employment quick link on our website: www.maritime.edu. Application materials may be attached and

Marine News 43 www.marinelink.com

## **Maritime Jobs**

## Post Your Resume for Free • Energize Your Job Search @ MaritimeJobs.com

sent electronically to hr@maritime.edu. Alternatively, you may send your application materials by USPS to: Human Resources, Massachusetts Maritime Academy, 101 Academy Drive, Buzzards Bay, MA 02532. Finalist must complete a pre-employment physical, drug screening, and background check. MMA is an AA/EEO employer. Members of underrepresented groups are encouraged to apply. Colleen Ruggeri Massachusetts Maritime Academy 101 Academy Drive Buzzards Bay MA 02532 USA

Phone: 508.830.5000 Fax: 508.830.5090

Email: cruggeri@maritime.edu Web: http://www.maritime.edu

## **Vessels for Sale**









#### MARINE BUSINESS EXCHANGE

Mergers, Acquisitions & Divestitures

#### www.marinebusinessexchange.com

Are you ready to sell your business or are you ready to expand your business through a merger or acquisition? We presently have investors who are seriously interested in all types of marine and marine related companies worldwide.

9786 Timber Circle, Suite A

Daphne, AL 36527 Ph: 251-626-0713 Cell: 504-650-5000

Fax: 251-447-0423 E-mail: info@marinebux.com





4817 South Lewis St. PO BOX 9622 New Iberia, LA 70586-9622

Phone:(337) 367-1541 Fax: (337) 364-7493

Survey Boats Patrol Boats Crew/Supply Boats Pilot Boats Passenger Ferries Seismic Boats Push/Tug Boats

Building superb vessels since 1979 Email: david@geoshipyard.com

**44** MN December 2010

# **Marine Marketplace**

#### **US Coast Guard Approved** (STCW-95) Basic Safety Training

- Basic Safety Training Medical PIC
  - Proficiency in Survival
- · Tankerman PIC
- Advance Firefighter Vessel Security Officer

El Camino College Workplace Learning Resource Center

13430 Hawthorne Blvd. • Hawthorne, CA 90250 Ten (10) minutes from LAX • Twenty (20) minutes from LA Harbor Call for Information & Registration

(310) 973-3171/47 • www.businessassist.org/wplrc/coast.html

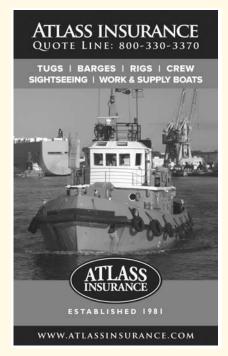


#### **NEW PRODUCTS**

BOOKS FOR THE SHIPPING INDUSTRY www.nauticalmind.com



The Nautical Mind Bookstore email: books@nauticalmind.com toll free: (800) 463-9951



#### **NEW PRODUCTS**

#### **USCG License Software**

Affordable - Merchant Marine Exam Training

#### http://hawsepipe.net

Freelance Software, 39 Peckham Place, Bristol RI 02809 (401)556-1955 - sales@hawsepipe.net

### SIMPLE. RUGGED. RELIABLE.

**KIENE** Cylinder Pressure Indicators for measuring diesel engine

firing pressures...

- Easy to use simple and reliable
- Reduce maintenance costs.
- Improve engine availability.
- Use to balance cylinders.
- Pinpoint engine Problems.
- Optimize fuel consumption.
- Fits any standard indicator valve
- Recommended and used by major engine builders
- Minimal investment to monitor engine condition.

Contact us now for more information.



Phone: 1-800-264-5950 Fax: 630-543-5953 www.kienediesel.com E-mail: info@kienediesel.com

#### PORTABLE DIESEL *FIRE PUMP*



DIESEL AMERICA WEST with over 25 years of experi-ence offers a QUALITY ocean service, lightweight, porable diesel fire pump that exeeds U.S.C.G. specifications!

- #304 Stainless Steel Frame (1" welded sq. tube)
- Pump End w/Bronze Impeller
- · Severe Service s/Steel & Viton Shaft Seal
- YANMAR 7 H.P. Diesel Aircooled Engine
- 2" x 2" N.P.T. 150 G.P.M. 90 P.S.I.
- Heavy Duty Vibration Isolators
- Long Life Marine Components Throughout

A Serious, Portable, Saltwater Service Fire Pump Diesel America West Inc.

P.O. Box 968, Friday Harbor, WA 98250 Phone (800) 343-7351 or (360) 378-4182 Fax (360) 378-3315 (24hr line) www.dawest.com







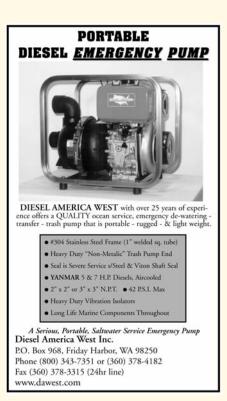
Marine News 45 www.marinelink.com

# **Marine Marketplace**

#### **NEW PRODUCTS**









HOLIDAYS

ARE JUST

AROUND

THE CORNER

# FIND THE PERFECT COLLECTIBLES & GIFTS AT TUGBOATBAY.COM

PHONE: 347-621-2995 COMPASS ENTERPRISES, INC. PO BOX 512 BRONX, NY 10462



Anchors
Barges
Compressors
Cranes
Crew Boats
Dredges
Engines/Gears
Ferry Boats
Fishing Vessels
Generators
Landing Craft
Passenger Vessels
Propellers
Ship Parts
Tugs
Winches
Work boats
Yachts/
Pleasure Craft



Peggy or Mike Scruton MARINE BROKERS 49 John Street Port Dover Ontario, NOA 1N7 Website:

www.scrutonmarine.com Email:

sms@scrutonmarine.com Ph: (519) 583-1636 Fax: (519) 583-2189

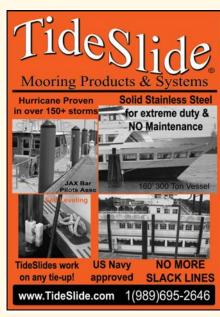
#### **PROFESSIONALS**

#### 3D Measure Inc.

Marine Digital Measurements Laser Hull Scanning 3D Modeling

info@3dmeasure.com • www.3dmeasure.com Tel: 401-848-4575 • Fax: 401-848-4574





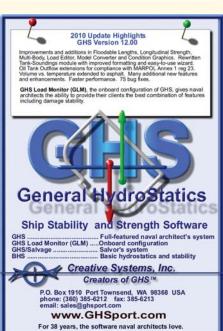


## **Marine Marketplace**

#### **PROFESSIONALS**













Ideas Engineered Into Reality GUIDO PERLA & ASSOCIATES, INC

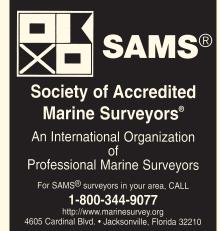
NAVAL ARCHITECTS, MARINE, MECHANICAL & ELECTRICAL ENGINEERS

701 Fifth Avenue, Suite 1200 Seattle, WA 98104

http://www.gpai.com

Marine Surveyor Course and Training Standards based training for all vessels. 1-800-245-4425

www.navsurvey.com





#### **BARGES FOR RENT**

TUGS/BARGES FOR RENT BARGES SIZED FROM 8'x18' TO 45'x120' ALSO "SHUGART" SECTIONAL BARGES "TRUCKABLE TUGS" HERE

Smith Brothers Inc., Galesville, MD 20765 (410) 867-1818 www.smithbarge.com

Marine News 47 www.marinelink.com

## **ADVERTISER INDEX**

Page	# Advertiser	Website	Phone#	Page	# Advertiser	Website	Phone#
21 .	ABS	www.eagle.org	(281) 877-5861	30	HO BOSTROM	www.hobostrom.com	(262) 542-0222
25	ACT 2 TECHNOLOGIES	www.act2tech.org	(954) 791-1812	19	INDEPENDENCE BANK	www.lndependence-Bank.com	(401) 471-6318
5	AER SUPPLY	www.aersupply.com	(800) 767-7606	26	JMS Naval Architects & Salvage Er	ngineerswww.jmsnet.com	(860) 536-0009
33 .	AHEAD SANITATION	www.aheadtank.com	(337) 237-5011	5	KEMEL USA INC	www.kobelco-eagle.com	(212) 967-5575
11 .	ARGOSY BOAT COMPANY	www.argosyboat.com	(636) 236-8872	3	KVH INDUSTRIES, INC	www.kvh.com/marinenews	(401) 847-3327
15 .	AUSTAL	www.austaljobs.com	(251) 434-8000	31	MARINERS HOUSE	www.marinershouse.org	(617) 227-3979
25	BOATRACS	www.boatracs.com	(877) 468-8722	29	McDonough Marine Service	www.McDonoughmarine.com	(504) 780-8100
23	BROADPOINT	. www.broadpointinc.com	(800) 458-8301	13	MOOSE BOATS	www.mooseboats.com	(866) -Go Moose
20	BYRNE RENTALS & SALES, LLC	www.byrnerentals.com	800-99-BYRNE	C3	OceanTechExpo	www.oceantechexpo.com	(561) 732-4368
C2	CITGO PETROLEUMww	w.clarionlubricants.com Plea	se visit our website	13	PENNECON ENERGY	www.pennecon.com	(709) 726-3490
35	COASTAL MARINE EQUIPMENT www.c	coastalmarineequipment.com	(228) 832-7655	C4	R.W. FERNSTRUM & CO. INC	www.fernstrum.com	(906) 863-5553
9	CRANESMART SYSTEMS INC	www.cranesmart.com	(888) 562-3222	1	SCANIA USA	www.scaniausa.com	(210) 403-0007
7	DAMEN SHIPYARD	www.damen.nl	31 (0) 183-63-9174	33	SKOOKUM	www.skookumco.com	(503) 651-3175
29	DeFelsko	www.defelsko.com	(315) 393-4450	26	SMITH BERGER MARINE	www.smithberger.com	(206) 764-4650
17	DELTA WAVE COMMw	ww.deltawavecomm.com	(985) 384-4100	42	SNAME	www.sname.org	(561) 732-4368
25	FLOSCAN	www.floscan.com	(206) 524-6625	35	SUNY MARITIME COLLEGE	www.sunymaritime.edu	(718) 409-7341
27	GREAT AMERICAN INSURANCE www.	GreatAmericanOcean.com	(212) 510-0135	35	Tutor-Saliba	Please call us at	(818) 362-8391
35	HARCO MANUFACTURING CO www	.harcomanufacturing.com	(800) 394-7571				

The listings above are an editorial service provided for the convenience of our readers. If you are an advertiser and would like to update or modify any of the above information, please contact: productionmanager@marinelink.com



Explore the business of Ocean Technology

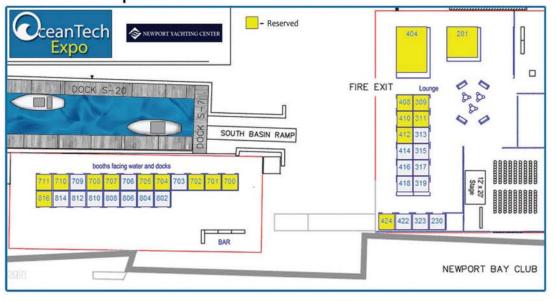
## See you back on the water in Newport

In response to the demand for more room for cutting edge ocean technology demos, OTE is expanding the booth space in our Demo Tent!

We would also like to welcome our media partner, they will be chairing the hydrographic panel at next year's event. We look forward to working with them on another successful OTE.

### Space is filling fast! Register today!

### 2011 Floor plan







### Supporting organizations:











May 17-19, 2011

Contact Rob Howard to be a part OTE 2011 - (561)732-4368 or howard@marinelink.com

oceantechexpo.com



## R.W. FERNSTRUM & COMPANY



R.W. Fernstrum & Company now offers more heat transfer products to the marine industry than ever before.

With FERNSTRUM® GRIDCOOLER® keel coolers, Weka Boxcoolers, and TRANTER's Plate & Frame, Platecoil® and Shell & Plate heat exchangers, Fernstrum can provide a cooling solution to meet your needs.





WEKA BOXCOOLERS

www.fernstrum.com

Phone 906.863.5553 • Fax 906.863.5634 • Export Fax 906.863.5203

E-mail sales@fernstrum.com